



Energy+Environmental Economics

# + Storage Cost-effectiveness

CPUC Storage OIR Workshop  
September 24, 2012

Eric Cutter, E3  
Ben Haley, E3  
Ben Kaun, EPRI

<http://goo.gl/ZeZCM>

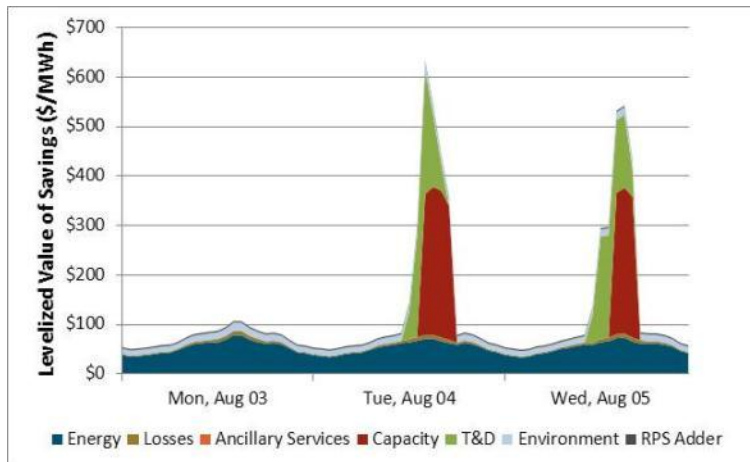
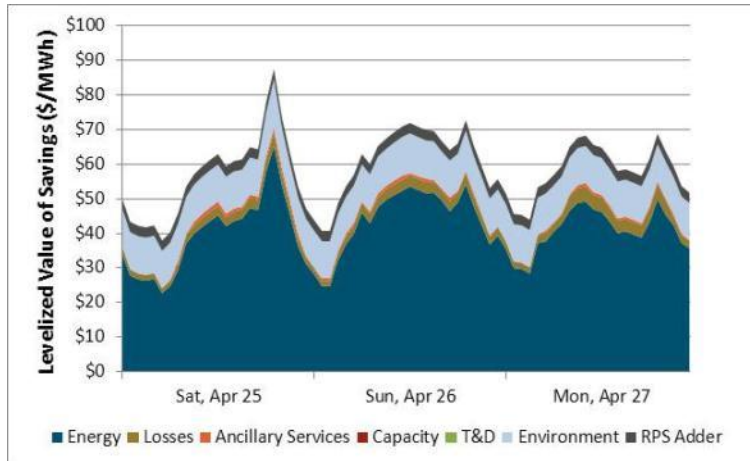


# INTRODUCTION



# Today We Have CPUC Avoided Costs

## Three-Day Avoided Cost Snapshots



- + Energy
- + Losses
- + Ancillary Services
- + Capacity
- + Transmission & Distribution
- + Environment





# But, Storage Can Do More...



**Fast and  
Flexible**



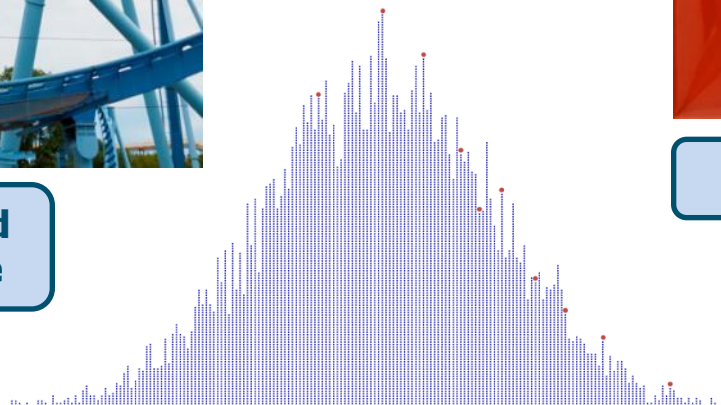
**Modular**



**Back Up**



**Environmental**



**Option Value**



# While Also Bringing New Challenges



**Limited Energy  
Resource**



**Proving  
Performance**

**Systems  
Integration**





# So What is a Storage “Benefit”?

## + Direct Benefits

- Providing a specifically defined service
- Quantifiable revenue or avoided costs

## + Secondary Benefits/(Costs)

- Arise from grid impacts, but do not directly drive storage operation
- Can be monetary (system production costs) or non-monetary (GHG emissions)

## + Policy Benefits

- Facilitate meeting policy goals (e.g. GHG, Renewables)

## + Renewable Integration is not a benefit!





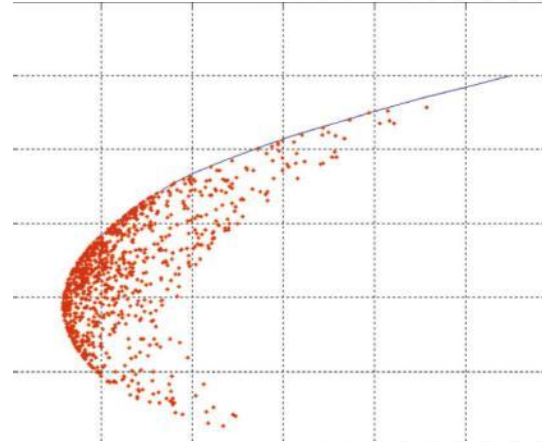


# And How Do We Model Them

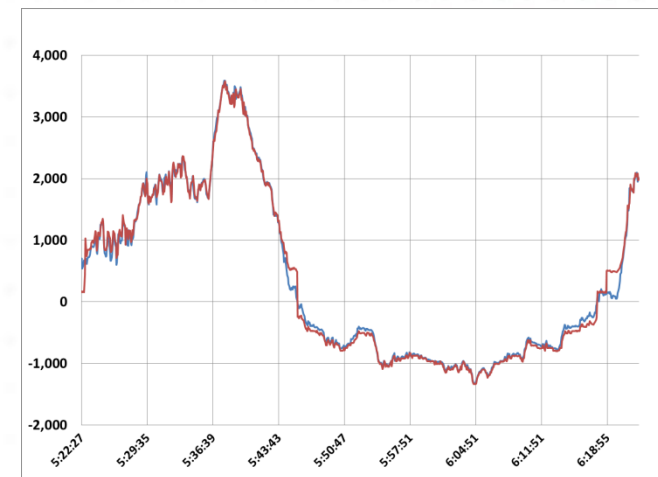


**Properly Stack  
Multiple Benefits**

**Acknowledge  
Uncertainty with  
Sensitivity,  
Scenario and  
Monte Carlo  
Analysis**



**Incorporate  
Storage in  
Larger  
Portfolio  
Analysis**



**Accurately Model  
Resource Dispatch**



# Our Proposed Path Forward

- + Energy Storage Cost-effectiveness Methodology and Tool**
- + Illustrative Energy Storage Use Cases**
- + Evaluating Energy Storage in Resource Planning**







# **EPRI COST- EFFECTIVENESS ANALYSIS**



# The Electric Power Research Institute (EPRI)

**+ Independent, non-profit, collaborative research institute, with full spectrum industry coverage**

- *Nuclear*
- *Generation*
- *Power Delivery & Utilization*
- *Environment & Renewables*

**+ Major offices in Palo Alto, CA; Charlotte, NC; and Knoxville, TN**





# Principles of EPRI Energy Storage Cost-Effectiveness Methodology

- + Technically defensible**
- + Focused on grid requirements and consider alternatives to storage**
- + Invest analytical resources in deeper understanding of high value use cases**
- + Avoid double-counting of benefits and separate direct from incidental benefits**





# EPRI Storage Cost-Effectiveness Methodology

**Step 1a: Grid Problem / Solution Concepts**

**Step 1b: Grid Service Requirements**

**Step 2: Feasible Use Cases**

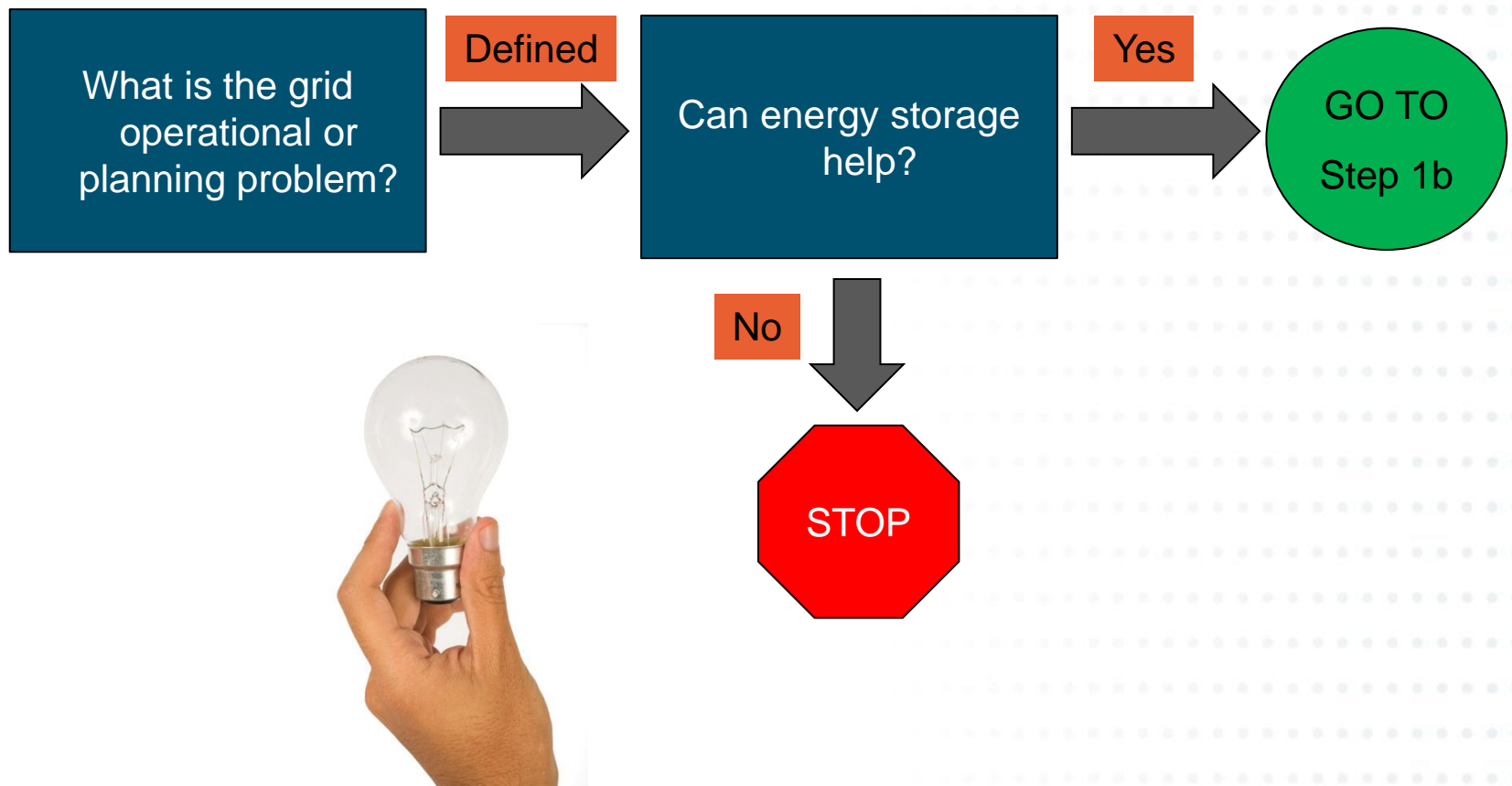
**Step 3: Grid Impacts and Incidental Benefits**

**Step 4: Energy Storage Business Cases**



# Step 1a: Problem / Solution Concepts

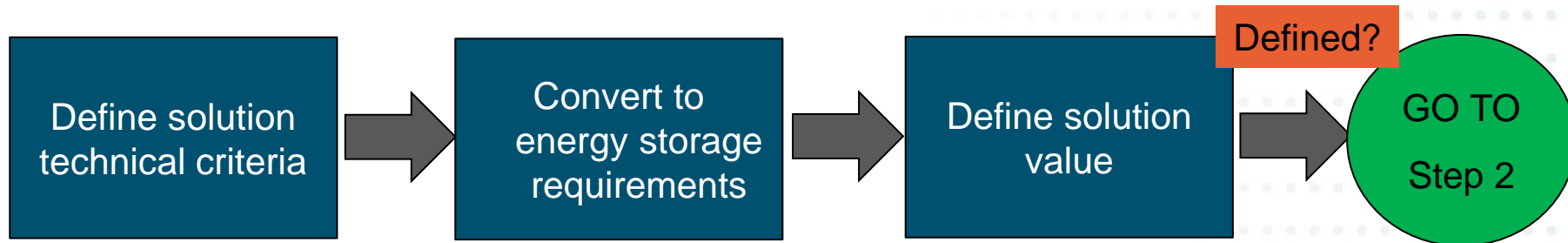
Determine a Problem or Potential for Improvement and Determine if Storage can Help





# Step 1b: Define Grid Service Requirements

Define the problem and minimum solution, technical requirements, and the revenue or cost of best alternative solution.

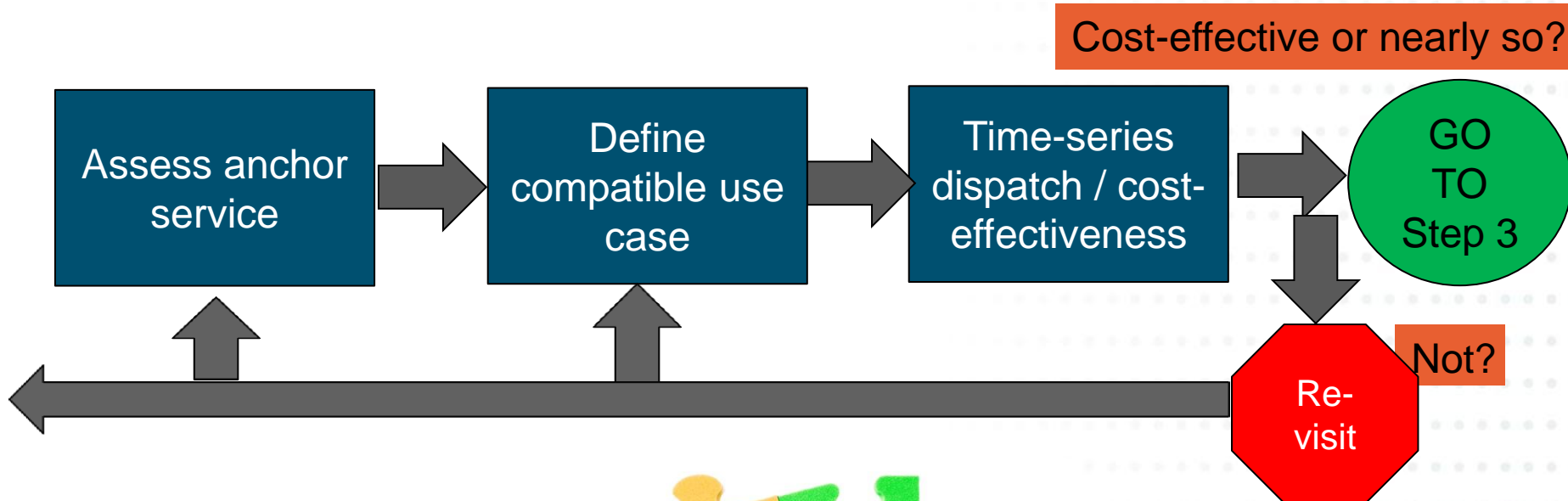






## Step 2: Feasible Use Cases

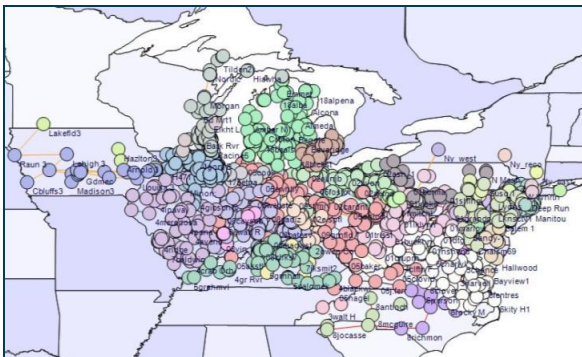
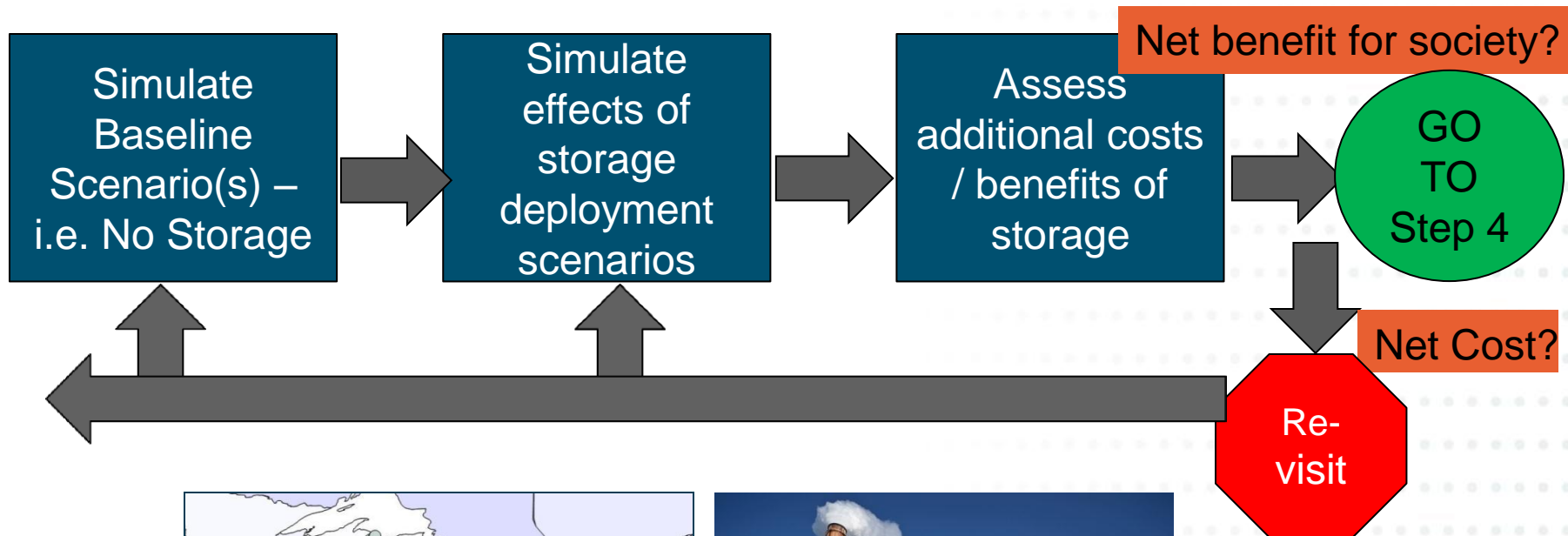
Combine Grid Services into Use Cases with Dispatch Hierarchy to evaluate potential cost-effectiveness





# Step 3: Understand Grid Impacts and Incidental Benefits (Costs)

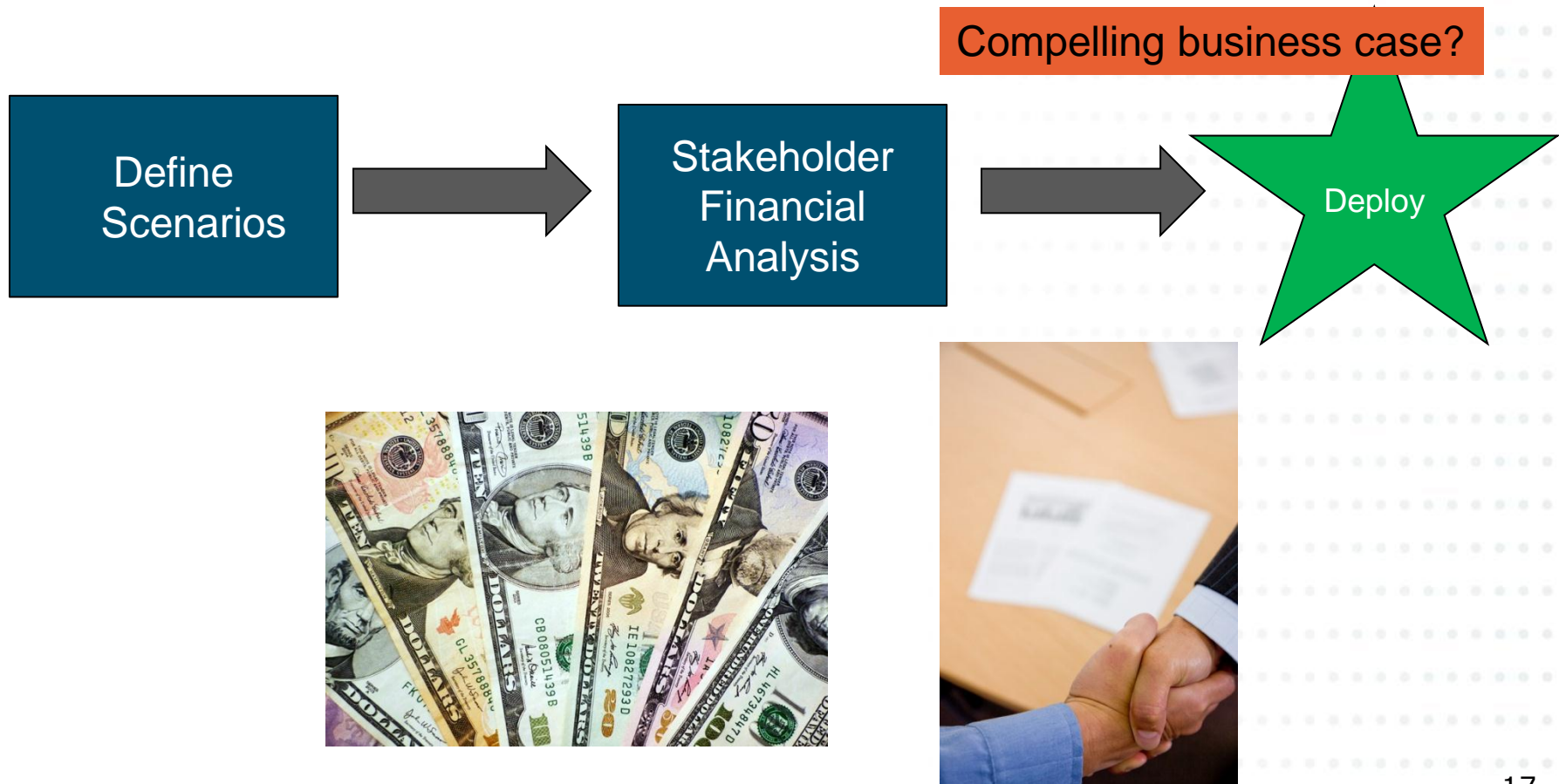
After finding cost-effective use cases, assess impacts and incidental benefits or costs to energy storage deployment.





# Step 4: Assess Energy Storage Business Cases

Assess policy scenarios and apply regulatory and business model realities to use-case cost-effectiveness assessment







# **ENERGY STORAGE VALUATION TOOL**



# What is the Energy Storage Valuation Tool (ESVT 3.0) ?

Transparent, user-friendly, cost-effectiveness tool to assess and communicate energy storage use-case and business case potential at specific sites.

- + Includes pre-loaded defaults for energy storage service requirements, prioritization, values, technologies**
- + Customizable storage project lifecycle financial analysis**
- + Simulates technical potential of storage with service combination (use case) hierarchy**
- + Full electric system scope of services/benefits: Generation, Transmission, Distribution, Customer**
- + Transparent model approach with Analytica™ software  
- model including influence diagrams**



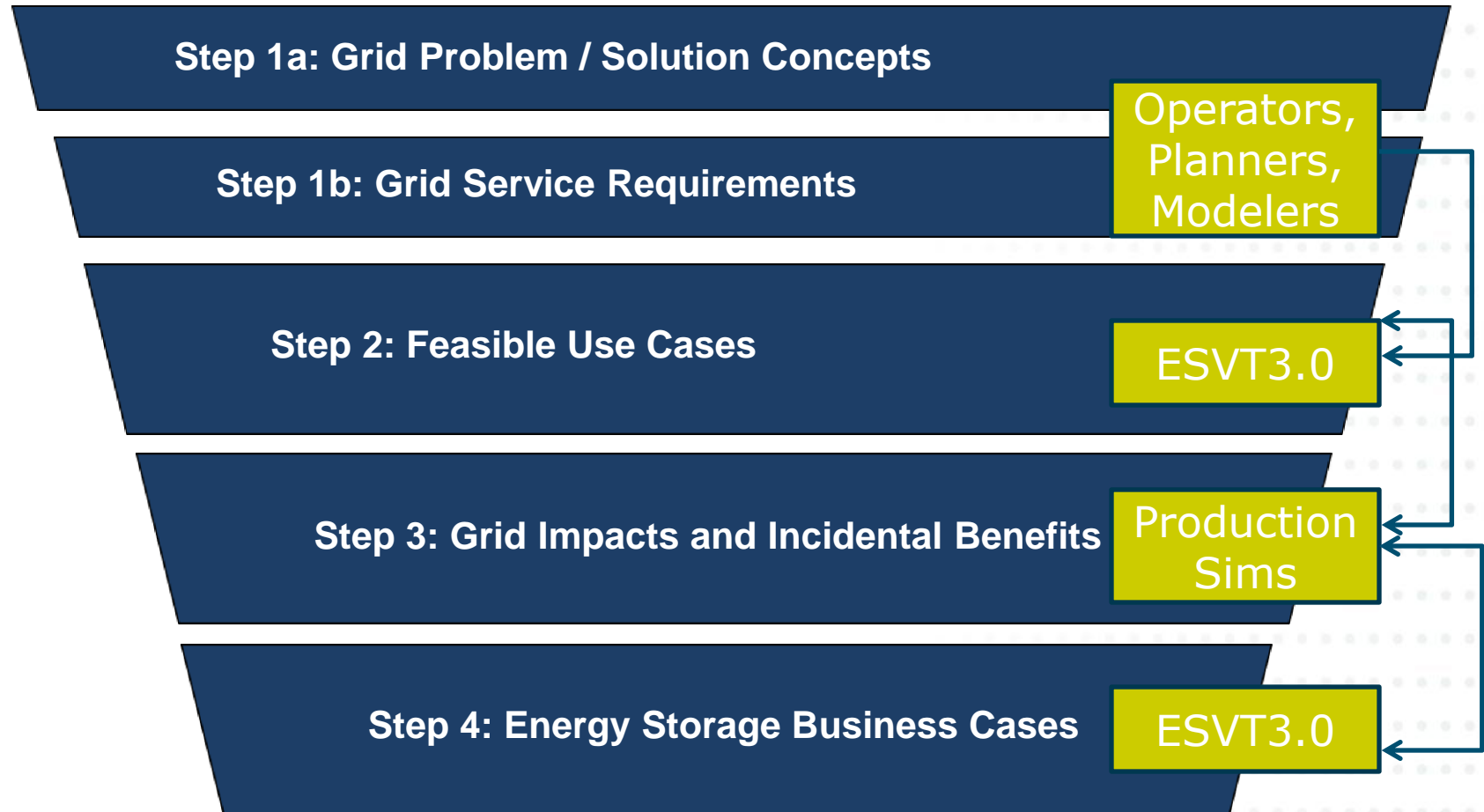
# Tools Used to Model Storage

Scope	Long-Term Planning	Reliability Modeling	Grid Operations	Distribution Planning	Technology Screening	Storage Cost-Effectiveness
Focus	Long-term resource needs	Reliability and Flexible resource needs	Near-term trans. grid resource needs	Near-term dist. grid resource needs	Screen technology and service combinations	Making and justifying storage investment decisions
Goals	Minimize cost and risk of resource portfolio	Manage variability, uncertainty and forecast error to meet reliability goals	Least-cost economic dispatch with reliability/transmission constraints	Least-cost planning to meet reliability and tolerance thresholds	Identify promising technology/services combinations	Evaluate expected NPV costs and benefits of storage investment
Framework	Portfolio Planning	Sub-hourly (<5 minute) dispatch	Production Simulation	Power Flow	Heuristics/screening Analysis	Hourly dispatch
Examples	NESSIE, RETScreen, NEMS	LOLP, Kermit, GE-MARS	PLEXOS, UPLAN, GridView, PROMOD, Ventyx, GE-MAPS	HOMER, CYMEDist, OpenDSS	ES-Select	EPRI ESVT
Core Strengths	Evaluate range of future, regional scenarios and resource portfolios	Short time scale dispatch for LOLP, LOLE, frequency regulation, load following and ramp	One year system dispatch with zonal/nodal model of regional grid, including market price effects and unit commitment	High resolution power flow, Volt/VAR and fault analysis for specific grid configurations	Scoping analysis of a wide range of technologies and services	Lifecycle financial and cost-benefit analysis from owner/operator and societal perspectives





# ESVT in the EPRI Cost-Effectiveness Methodology





# ESVT 3.0 Informed by Multiple Utility Test Cases

- + SDG&E (CA) – Distribution investment deferral potential at a planned demonstration site**
- + SMUD (CA) – Industrial customer based storage for demand charge management with PV**
- + Salt River Project (AZ) – Investigating a transmission investment deferral opportunity**
- + Salt River Project (AZ) – Customer premise storage with multiple residential tariffs with PV**
- + Southern Co (AL) – Distribution energy storage for voltage support, backup power, and investment deferral**
- + FirstEnergy (NJ) – Distribution PV impact mitigation and investment deferral**



# PEAKER USE CASE



# Peaker Services

- + Storage used similarly to a conventional capacity resource
- + Offers capacity into CAISO market on system peak days
- + Earns energy and ancillary services revenue

Main Page

System/Market Services	Customer Premise Services
System Electric Supply Capacity <input checked="" type="checkbox"/>	Power Quality <input type="checkbox"/>
Local Electric Supply Capacity <input type="checkbox"/>	Power Reliability <input type="checkbox"/>
Electric Energy Time-Shift (Arbitrage) <input checked="" type="checkbox"/>	Retail TOU Energy Time-Shift <input type="checkbox"/>
Frequency Regulation <input checked="" type="checkbox"/>	Retail Demand Charge Management <input type="checkbox"/>
Synchronous Reserve (Spin) <input checked="" type="checkbox"/>	Microgrid Reliability <input type="checkbox"/>
Non-synchronous Reserve (Non-spin) <input type="checkbox"/>	PV Ramp Rate Smoothing <input type="checkbox"/>
Black Start <input type="checkbox"/>	
Transmission Services	Distribution Services
Transmission Investment Deferral <input type="checkbox"/>	Distribution Investment Deferral <input type="checkbox"/>
Transmission Voltage Support <input type="checkbox"/>	Distribution Losses Reduction <input type="checkbox"/>
	Distribution Voltage Support <input type="checkbox"/>





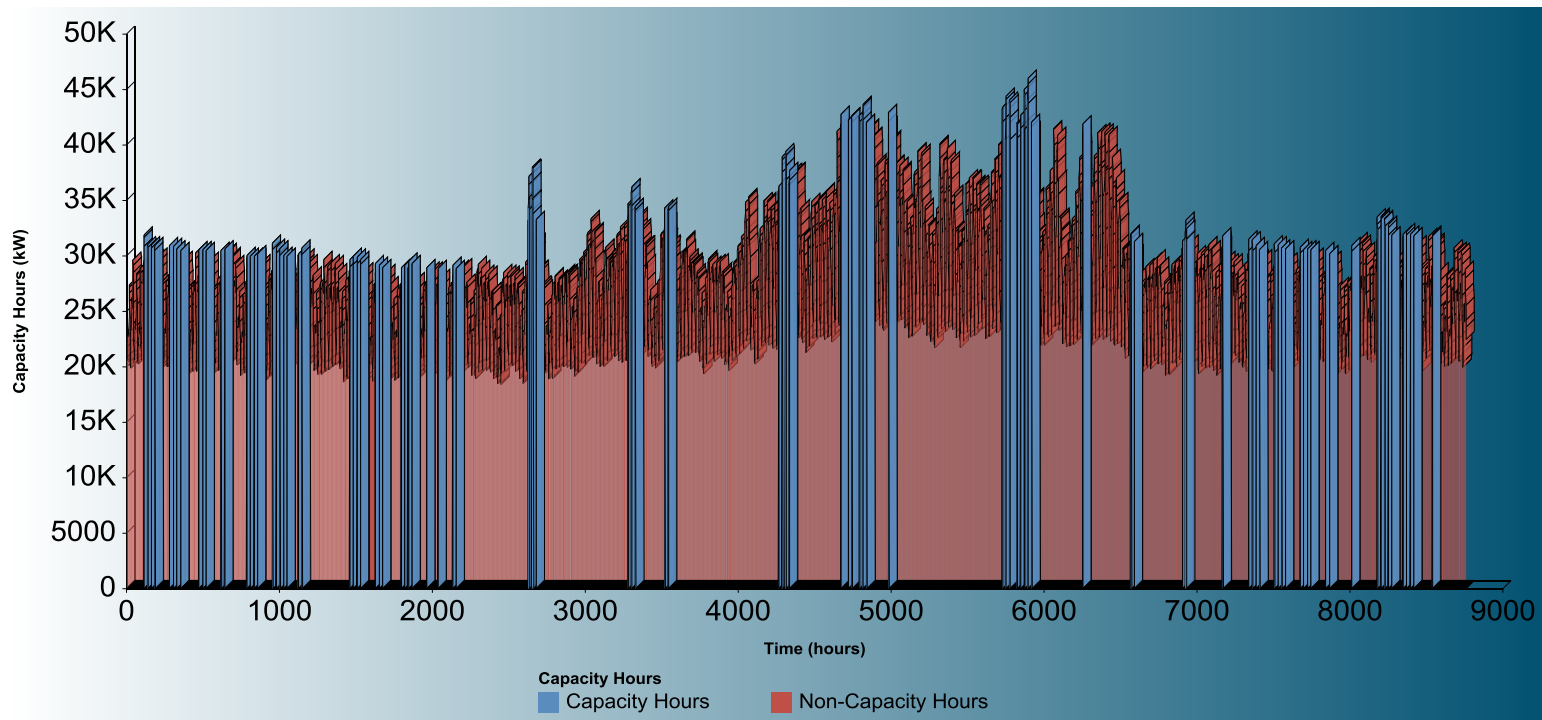
# Capacity Value Approaches

- + Absolute:** Capacity service is highest priority. Storage must be full at beginning of identified capacity hours
  - Capacity MW based on 4 hour deliverability (user defined)
- + Derate:** Storage makes best effort to be available during capacity hours. Storage capacity MW is derated based on actual availability
  - Storage devices with limited state of charge would receive more of a capacity derate due to their inability to discharge over a sustained system peak.



# System Capacity Requirement

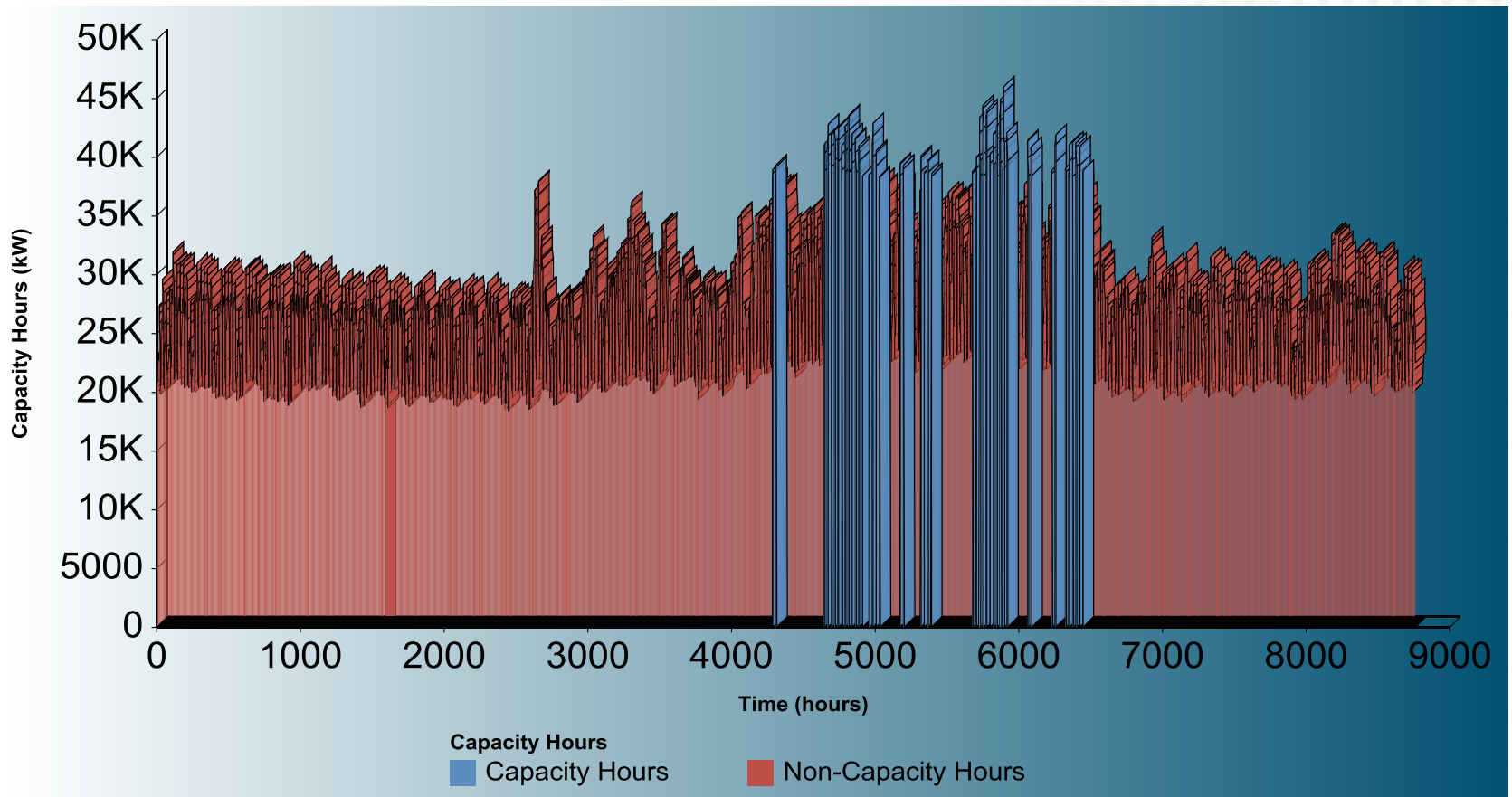
**+ Top 20 load hours of each month are defined as capacity hours**





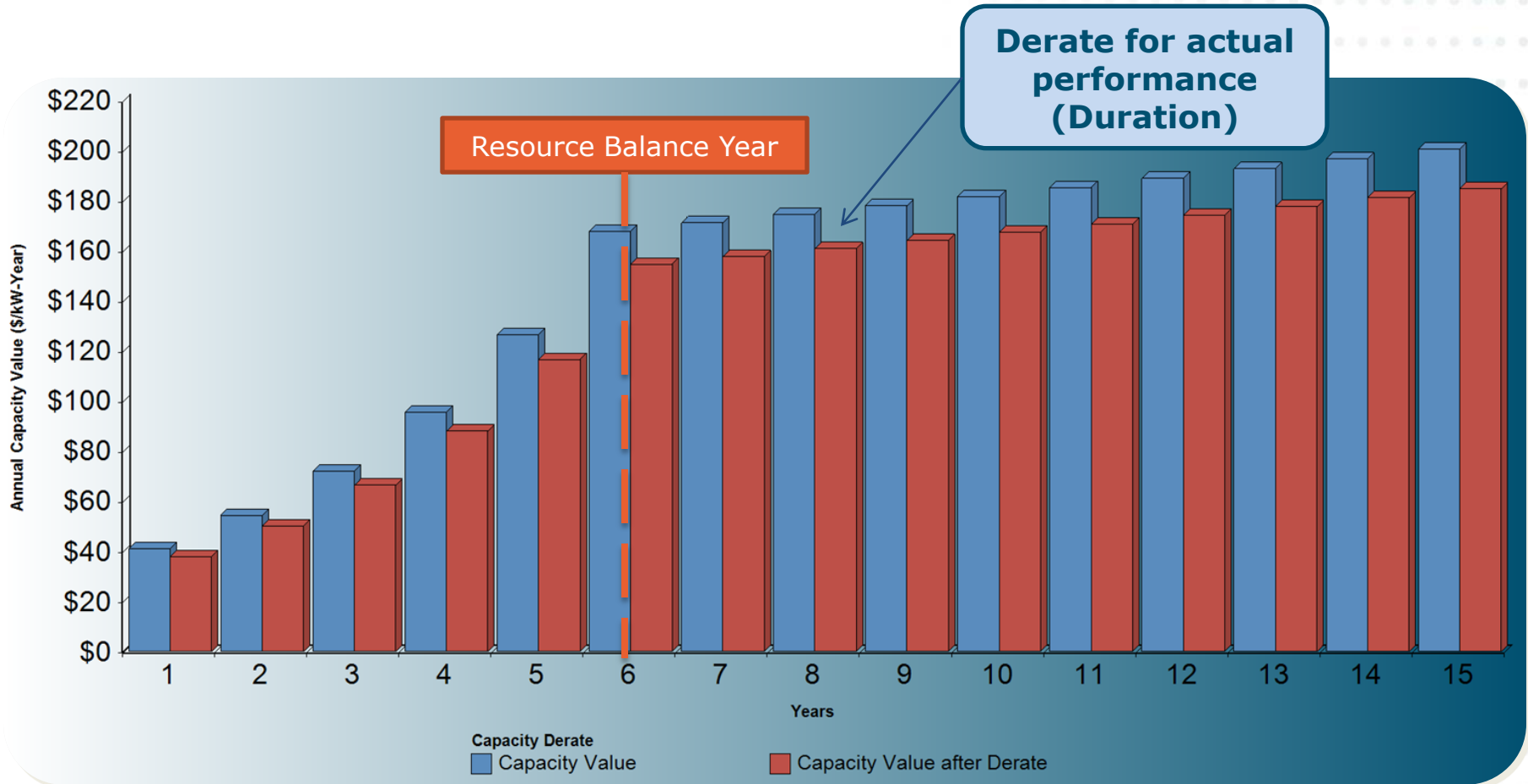
# System Capacity Requirement Alternative

## + Top 250 load hours of the year





# System Capacity Revenue







# Peaker Participates in Energy and AS Markets Remainder of Year

- + Storage Market Dispatch is optimized on a daily basis**
- + Co-optimize bidding in DA Energy, Regulation, and Spinning Reserve Markets**
- + Market Bidding is informed by current CAISO rules and storage characteristics including:**
  - Regulation Energy Management (REM)
  - Expected deviation from setpoint based on CAISO data
  - Efficiency Curves (CAES and Pumped Hydro)
  - Resource Adequacy requirements



# PEAKER USE CASE SCENARIOS

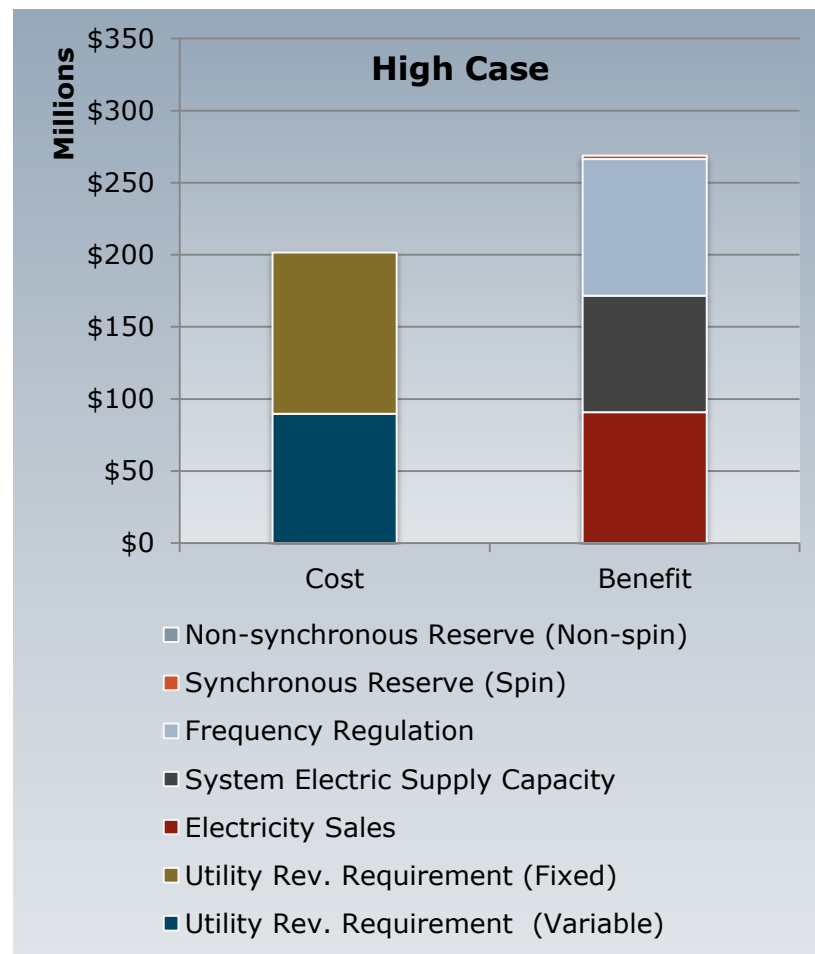
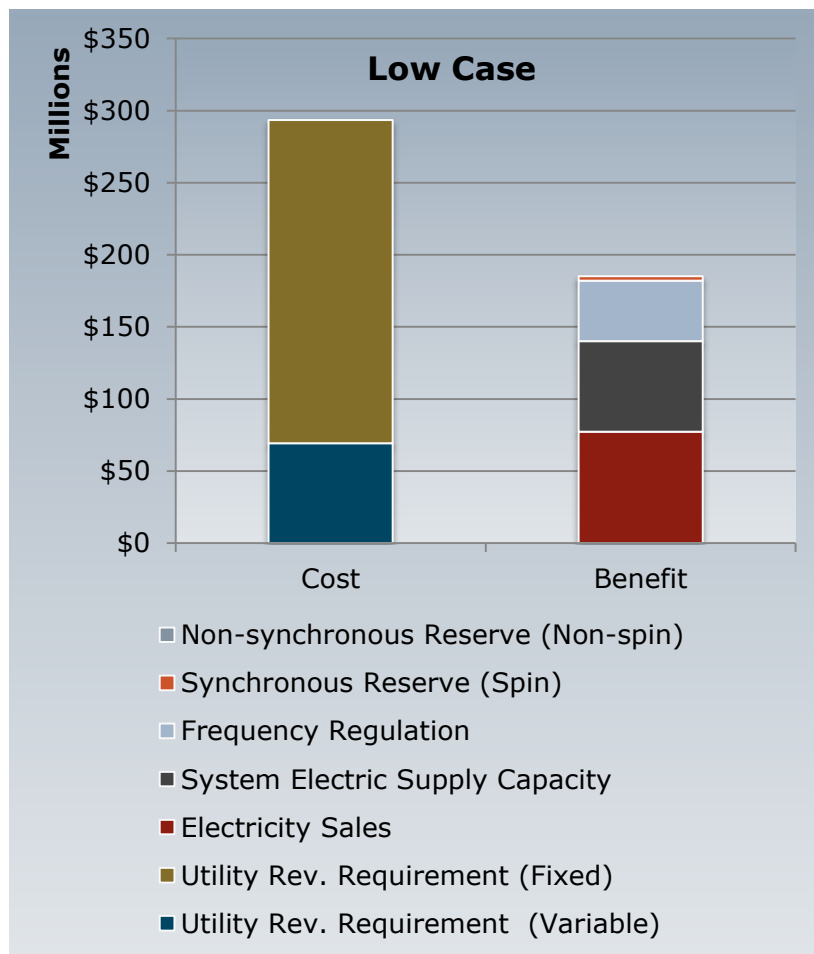


# Low/High 2020 Scenario Assumptions

Inputs	Low	High
<b>Storage System Installed Costs</b> (\$/kWh Installed)	<b>\$1,000</b>	<b>\$500</b>
Useful Life (Years)	15	15
Discharge Capacity (kW)	50,000	50,000
Discharge Duration (Hours)	4	4
Roundtrip Efficiency	90%	90%
Variable O&M (\$/MWh)	\$1.40	\$1.40
Energy (\$/MWh)	\$63.75	\$63.75
<b>Frequency Regulation Up</b> (\$/MW)	<b>\$4.88</b>	<b>\$9.76</b>
<b>Frequency Regulation Down</b> (\$/MW)	<b>\$4.31</b>	<b>\$8.63</b>
<b>Synchronous Reserves</b> (\$/MW)	<b>\$3.53</b>	<b>\$7.05</b>
<b>Non-Synchronous Reserves</b> (\$/MW)	<b>\$0.52</b>	<b>\$1.04</b>
<b>Resource Balance Year</b>	<b>2025</b>	<b>2020</b>
Cost of New Entry (\$/kW-Year)	\$152	\$152



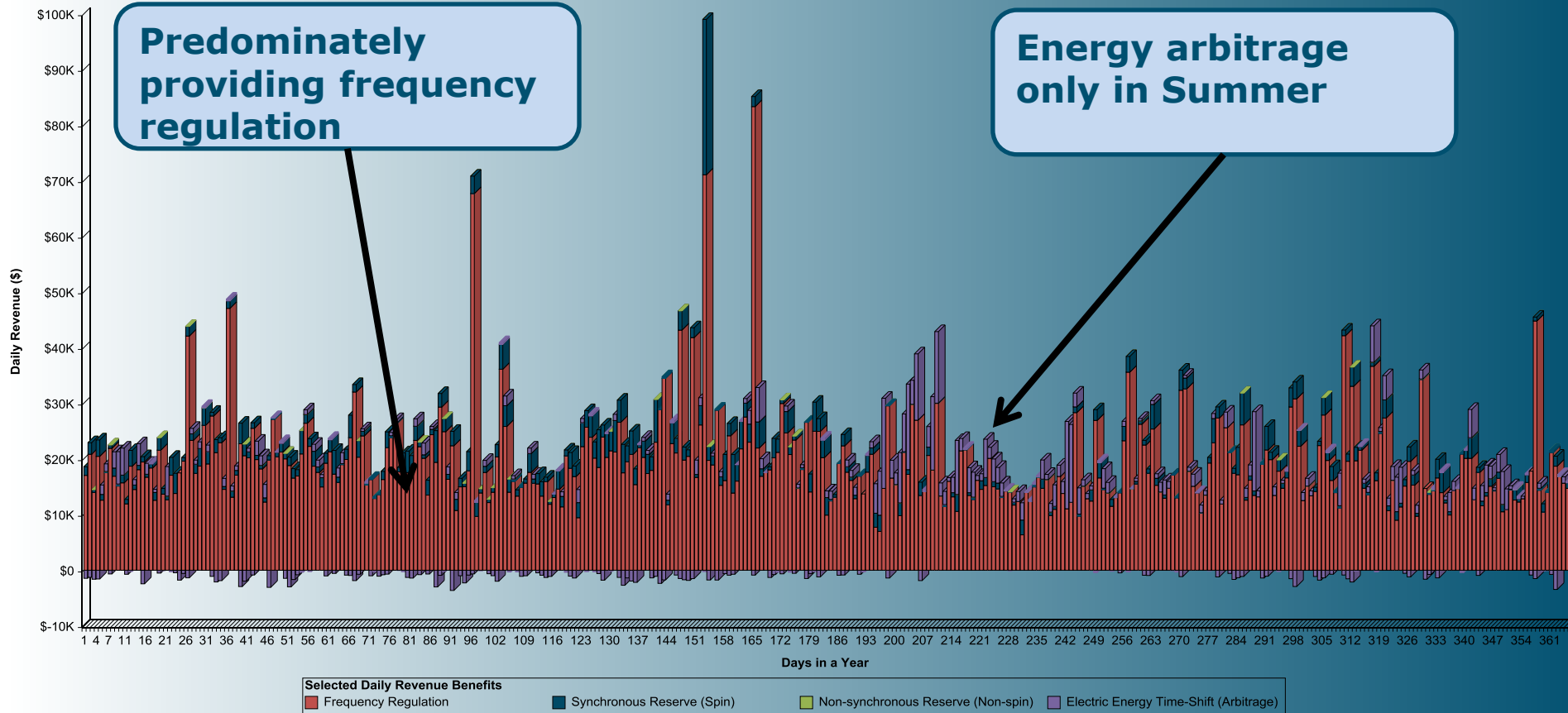
# Peaker Cost/Benefit Comparison





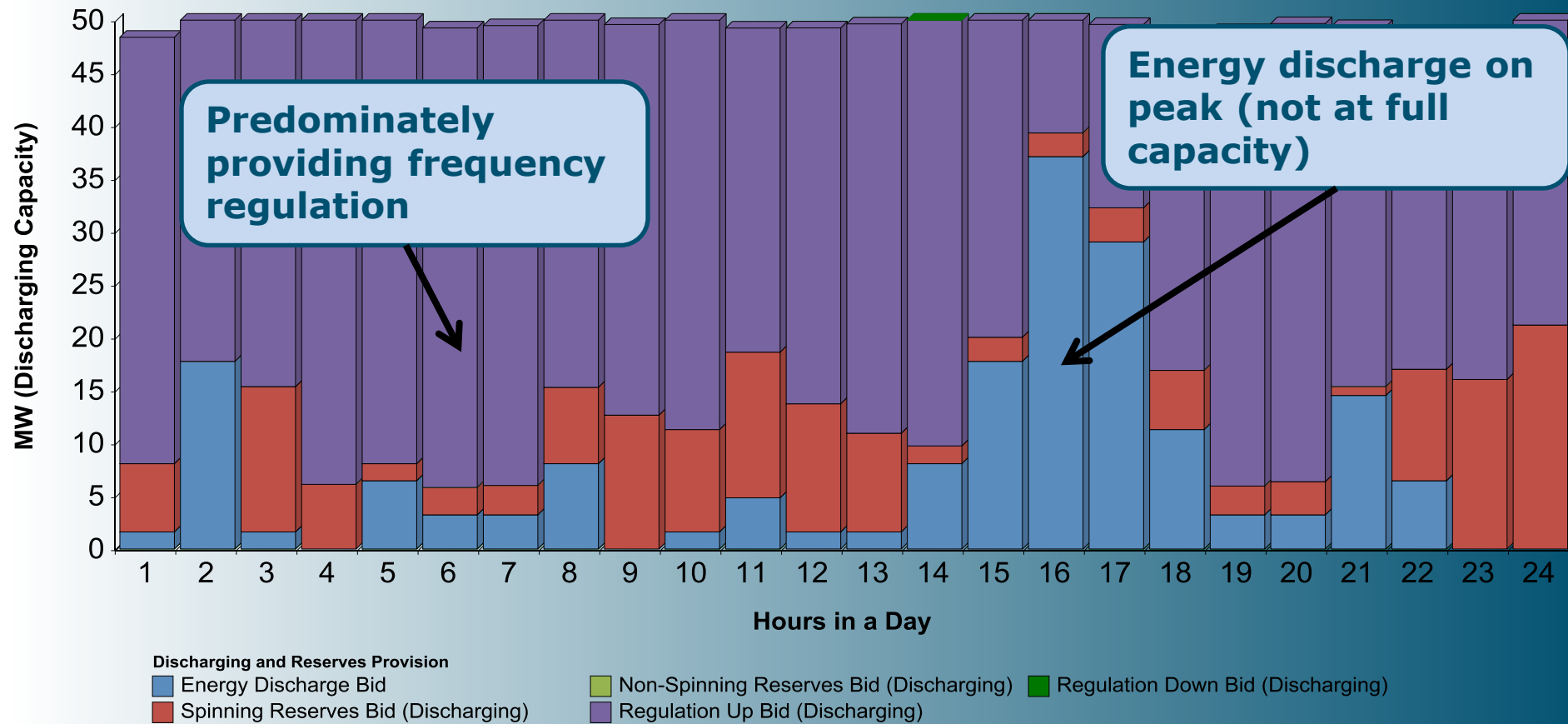


# Annual Revenue by Market



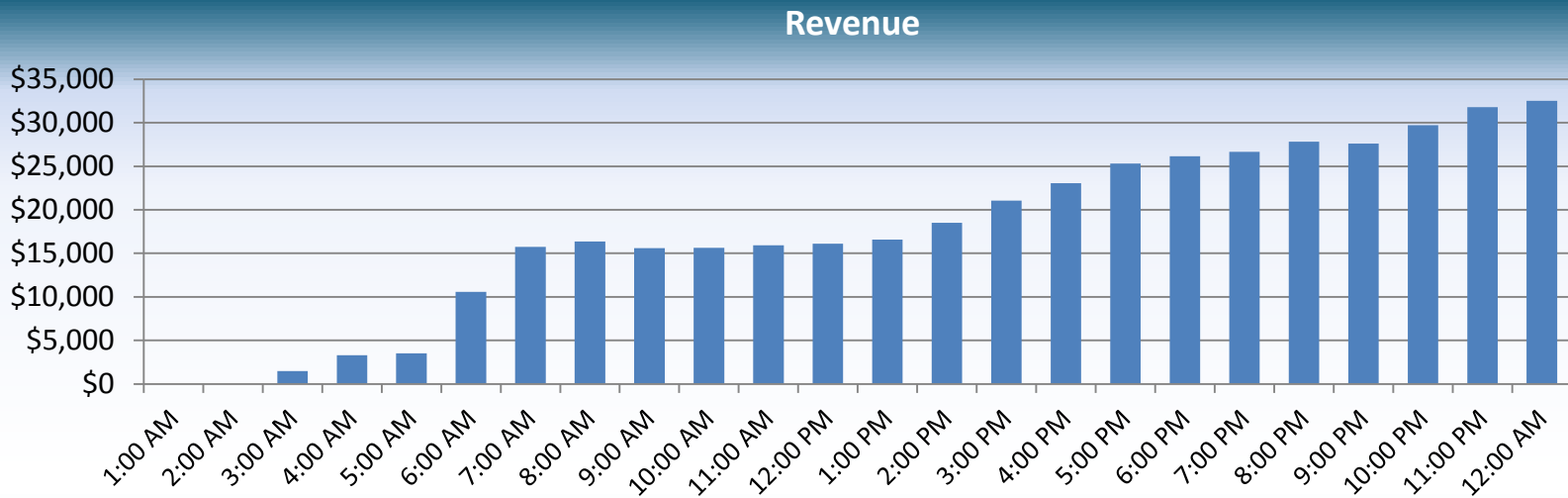
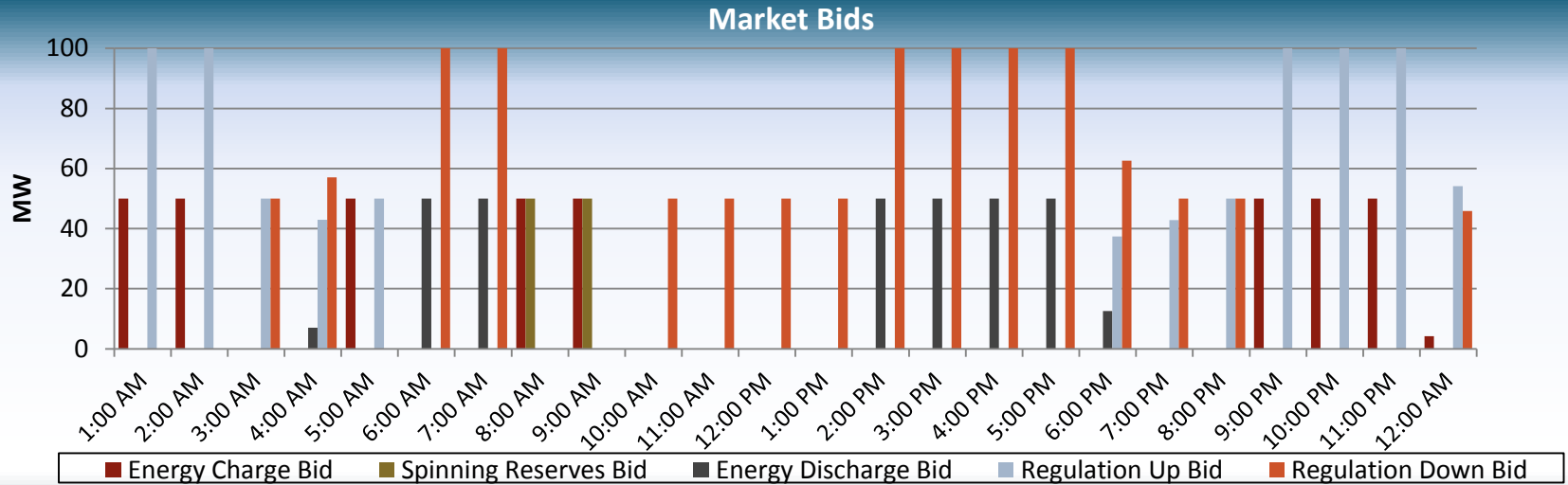


# Daily Dispatch by Market (July)





# Playing the Markets





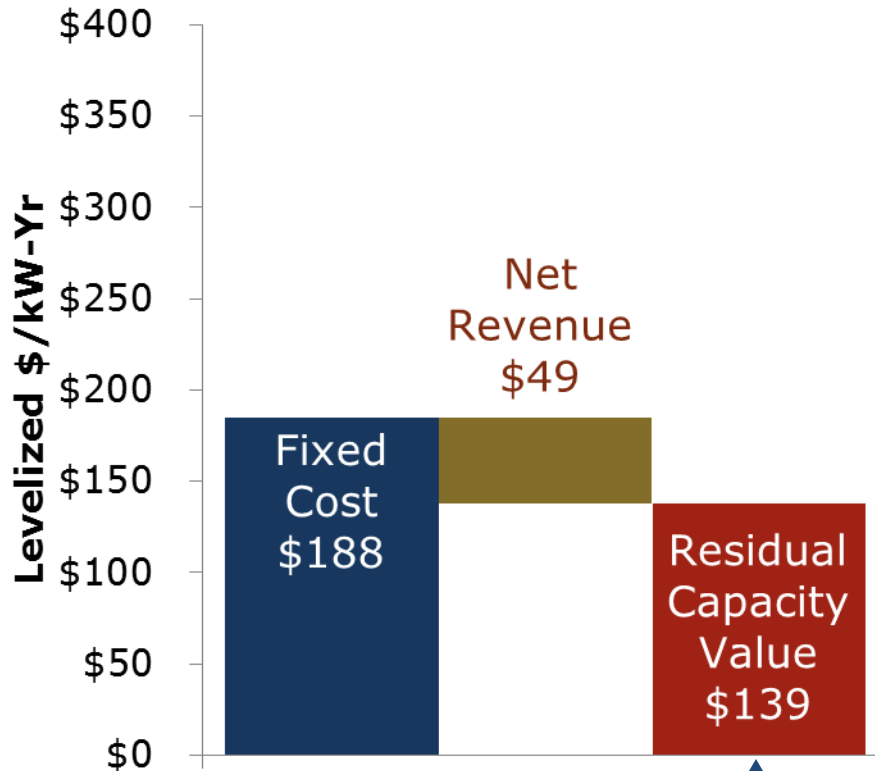
# STORAGE – CT COMPARISON





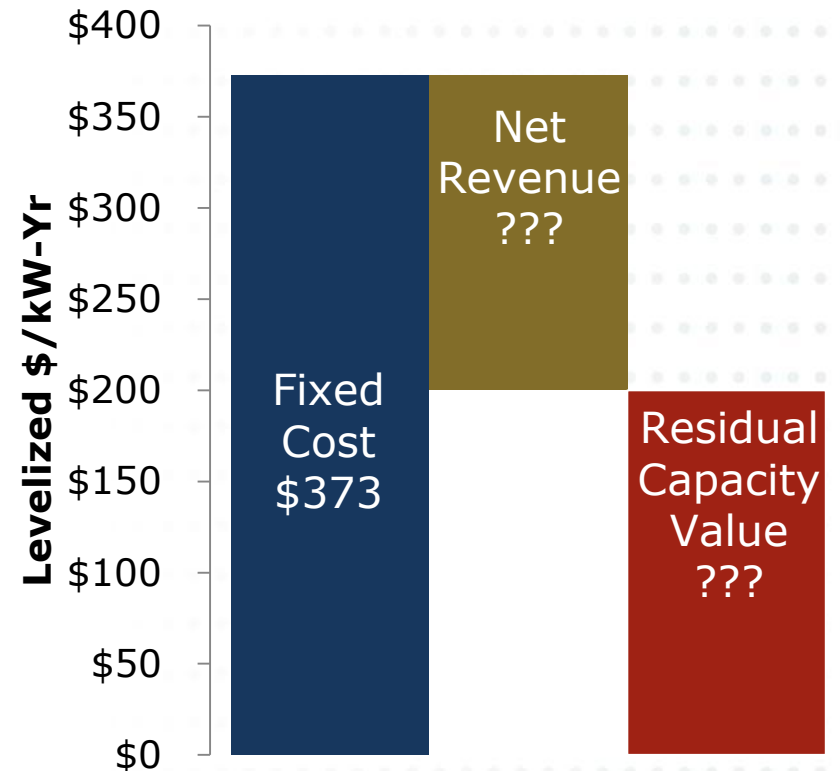
# Comparing Capacity Value

## Combustion Turbine



aka "CONE": Cost of New Entry

## Energy Storage



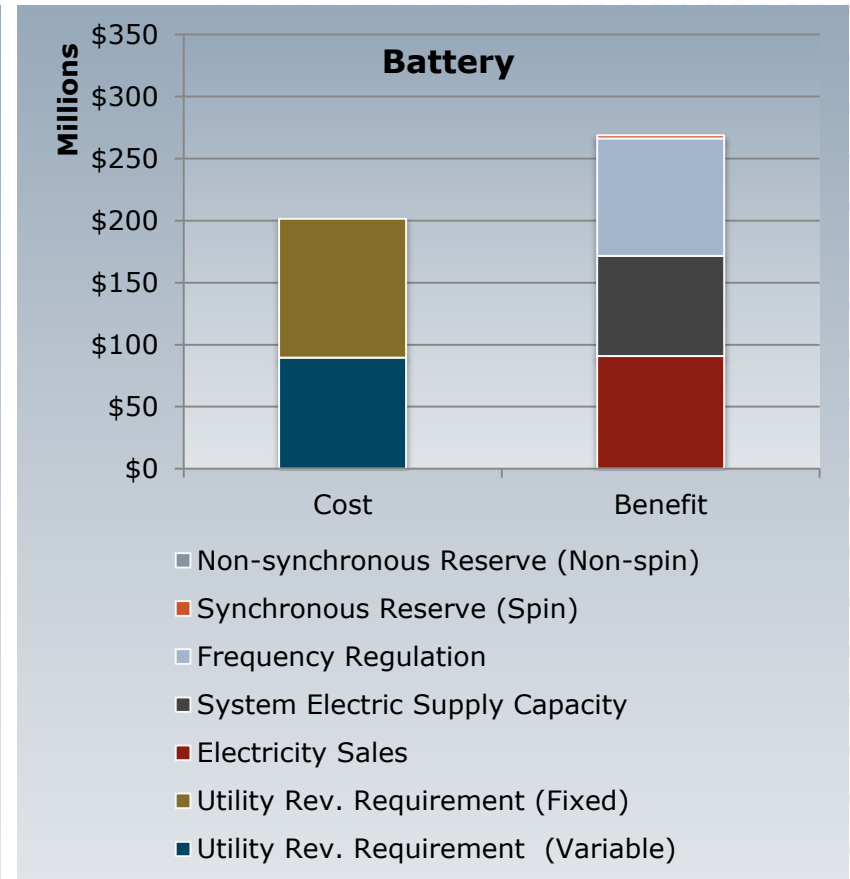
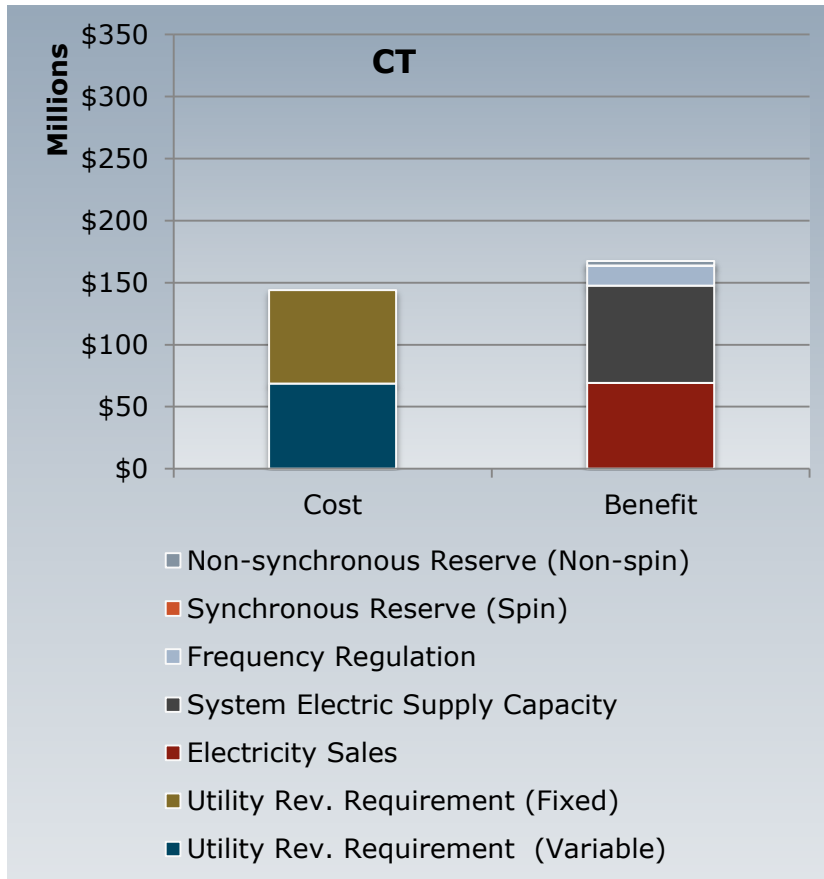


# Storage – CT Comparison

Inputs (High Scenario)	Battery	CT
Installed Costs (\$/kW)	\$2,000	\$1,000
Useful Life (Years)	15	20
Discharge Capacity (kW)	50,000	50,000
Discharge Duration (Hours)	4	-
Roundtrip Efficiency (%) / Heat Rate (BTU/kWh)	90%	9,300
Variable O&M (\$/MWh)	\$1.40	\$5
Energy (\$/MWh)	\$63.75	\$63.75
Frequency Regulation Up (\$/MW)	\$9.76	\$9.76
Frequency Regulation Down (\$/MW)	\$8.63	\$8.63
Synchronous Reserves (\$/MW)	\$7.05	\$7.05
Non-Synchronous Reserves (\$/MW)	\$1.04	\$1.04
Resource Balance Year	2020	2020
Cost of New Entry (\$/kW-Year)	\$152	\$152



# Cost-Benefit Results

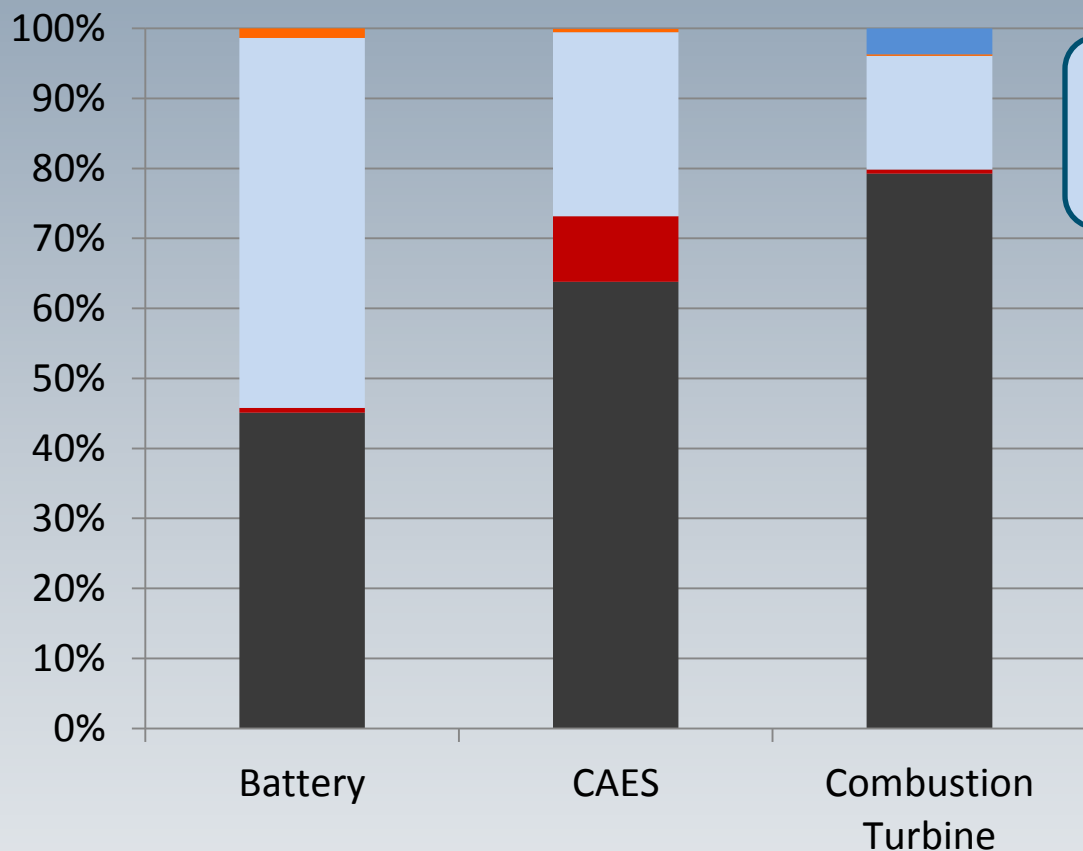


**Storage has a higher utilization factor**

**And earns more revenues in energy and AS markets**



# Why Net Revenues Are Important



**Net revenues differ by technology**

- Non-Spinning Reserves
- Spinning Reserves
- Frequency Regulation
- Energy
- Capacity

**Adjustment factors for capacity value only capture half the story**

**Capacity Factor**

**24%**

**21%**

**14%**

**Utilization Factor**

**132%**

**32%**

**22%**



# **DISTRIBUTED STORAGE USE CASE**





# Distributed Storage Services

- + **Storage is placed behind distribution substation**
- + **Storage dispatches to reduce substation load**
- + **Dispatch is constrained by deferral obligations as well as substation load (i.e. can't charge near peak load or discharge when it would cause backflow)**

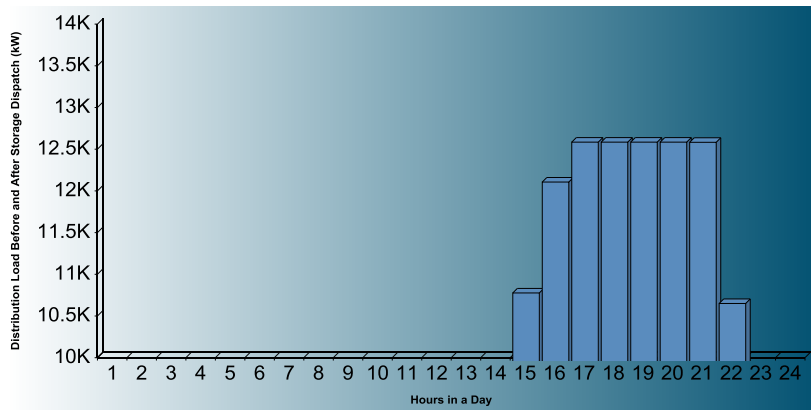
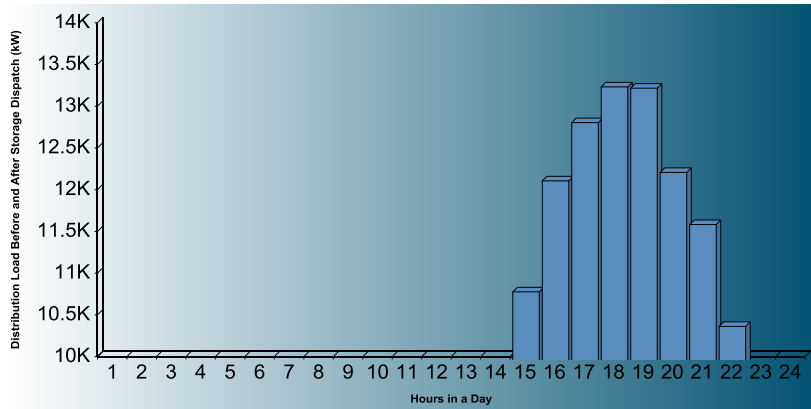
Main Page

System/Market Services	Customer Premise Services
System Electric Supply Capacity <input checked="" type="checkbox"/>	Power Quality <input type="checkbox"/>
Local Electric Supply Capacity <input type="checkbox"/>	Power Reliability <input type="checkbox"/>
Electric Energy Time-Shift (Arbitrage) <input checked="" type="checkbox"/>	Retail TOU Energy Time-Shift <input type="checkbox"/>
Frequency Regulation <input checked="" type="checkbox"/>	Retail Demand Charge Management <input type="checkbox"/>
Synchronous Reserve (Spin) <input checked="" type="checkbox"/>	Microgrid Reliability <input type="checkbox"/>
Non-synchronous Reserve (Non-spin) <input checked="" type="checkbox"/>	PV Ramp Rate Smoothing <input type="checkbox"/>
Black Start <input type="checkbox"/>	

Transmission Services	Distribution Services
Transmission Investment Deferral <input type="checkbox"/>	Distribution Investment Deferral <input checked="" type="checkbox"/>
Transmission Voltage Support <input type="checkbox"/>	Distribution Losses Reduction <input type="checkbox"/>
	Distribution Voltage Support <input type="checkbox"/>



# Distribution Investment Deferral

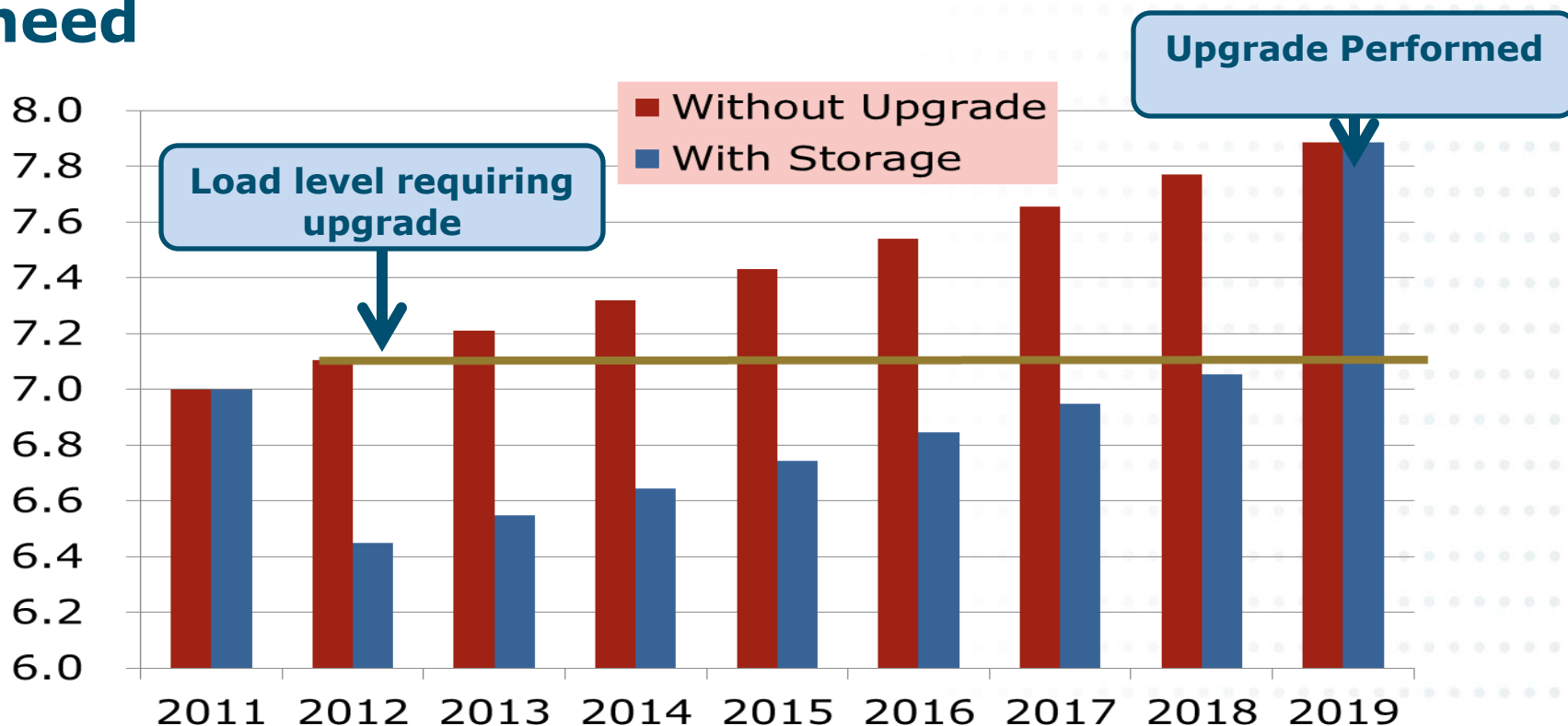


- + **Storage is reserved on days with peak substation loads**
- + **Storage dispatches against load to reduce peak**
- + **Deferral Value**
  - **User Input:** \$/kW-Yr. Value and years of deferral
  - **Calculated:** Enter feeder load shape, annual load growth and total cost of upgrade (\$Million)



# Distribution Deferral con't.

- + Storage shifts feeder peak loads
- + Upgrade is deferred until feeder loads with storage reach peak load level that triggered need





# **DISTRIBUTED STORAGE USE CASE SCENARIOS**



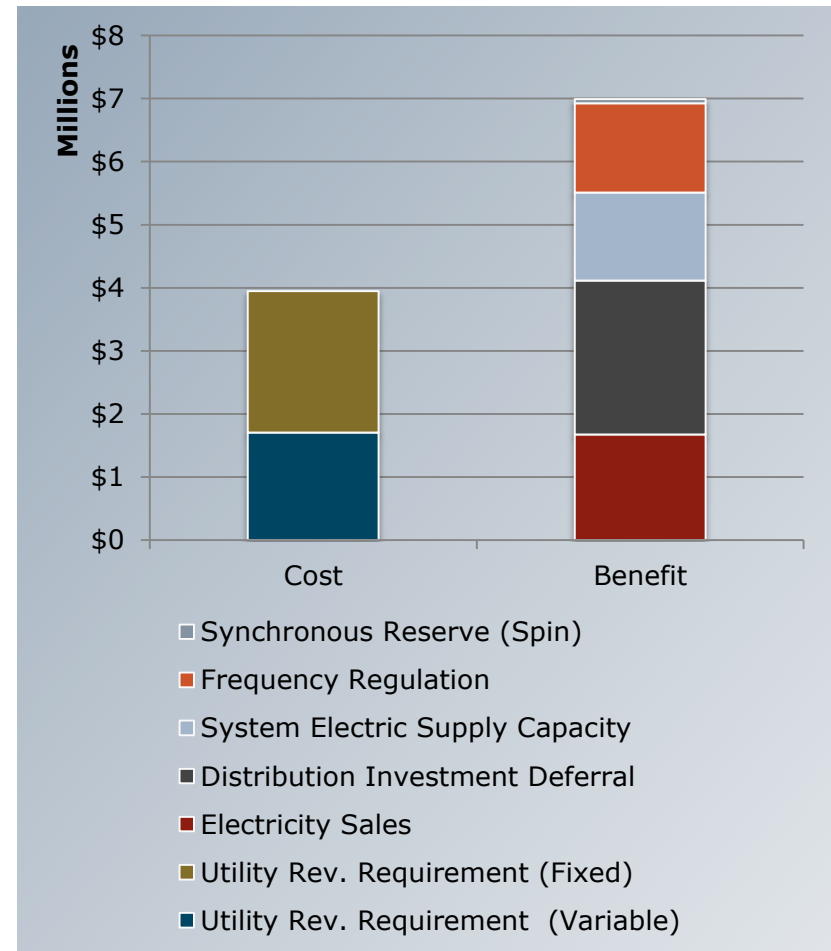
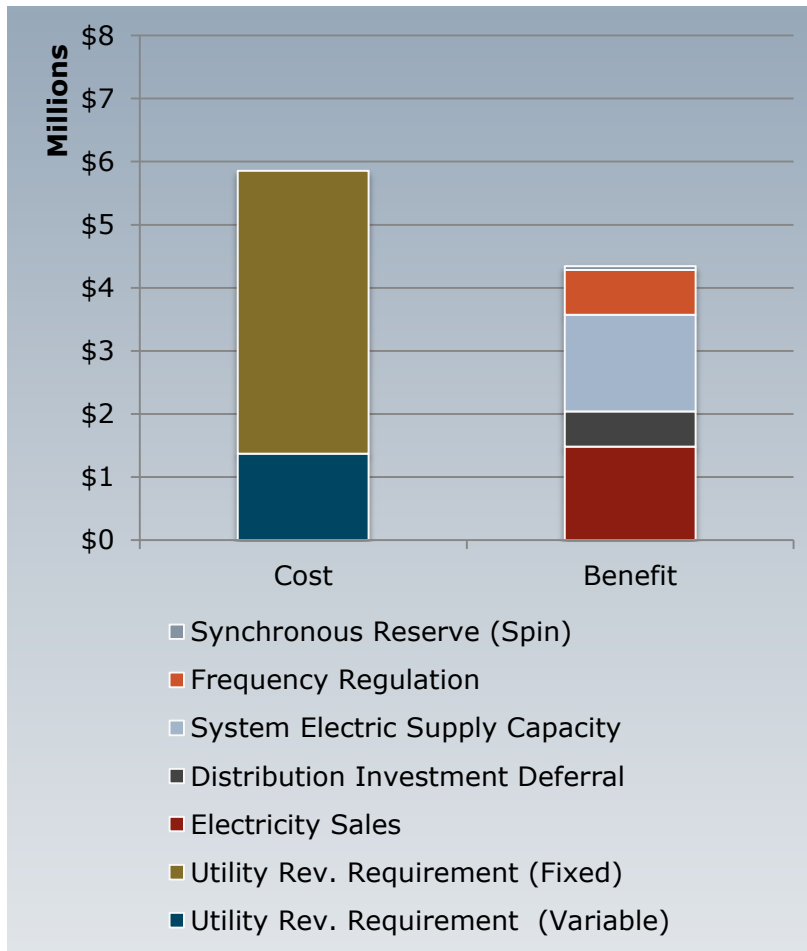
# Distribution Investment Deferral Inputs

Inputs	Low	High
Storage System Installed Costs (\$/kWh)	\$1,000	\$500
Useful Life (Years)	15	15
Discharge Capacity (kW)	1000	1000
Discharge Duration (Hours)	4	4
Roundtrip Efficiency	90%	90%
Variable O&M (\$/MWh)	\$1.40	\$1.40
Energy (\$/MWh)	\$63.75	\$63.75
<b>Frequency Regulation Up (\$/MW)</b>	<b>\$4.88</b>	<b>\$9.76</b>
<b>Frequency Regulation Down (\$/MW)</b>	<b>\$4.31</b>	<b>\$8.63</b>
<b>Synchronous Reserves (\$/MW)</b>	<b>\$3.53</b>	<b>\$7.05</b>
<b>Non-Synchronous Reserves (\$/MW)</b>	<b>\$0.52</b>	<b>\$1.04</b>
<b>Resource Balance Year</b>	<b>2025</b>	<b>2020</b>
Cost of New Entry (\$/kW-Year)	\$152	\$152
Distribution Peak Load	12 MW	12 MW
<b>Distribution Load Growth</b>	<b>1.0%</b>	<b>0.5%</b>
<b>Deferred Years (Calculated)</b>	<b>5</b>	<b>9</b>
<b>Distribution Investment CapEx</b>	<b>\$2.5M</b>	<b>\$5.0M</b>





# Distribution Investment Deferral Cost/Benefit Comparison





# **STORAGE IN RESOURCE PLANNING**



# The role of flexible resources

- + **Quantity:** Procure sufficient capacity resources to meet target reserve margin and reliability targets
- + **Flexibility:** Procure flexible capacity to meet short-term needs due to forecast error and variability in load and renewable generation





# Evaluating Storage Within LTPP Planning Framework

## LTPP

## Storage OIR

### Step 0\*

### Step 1

### Step 2

### Step 3

### Step 4

**Variability  
Modeling**

**Flexibility  
Need**

**Feasible  
Solutions**

**Production  
Simulation**

**Use-Case  
Modeling**

1 minute  
analysis of  
historical  
and  
simulated  
wind, solar  
and load  
data to  
quantify  
variability  
and forecast  
error

Define  
technology  
neutral  
resource  
needs and  
performance  
attributes to  
meet  
reliability  
targets

Identify and  
define  
feasible  
flexible  
resources,  
including  
storage use-  
cases, to  
meet  
identified  
needs

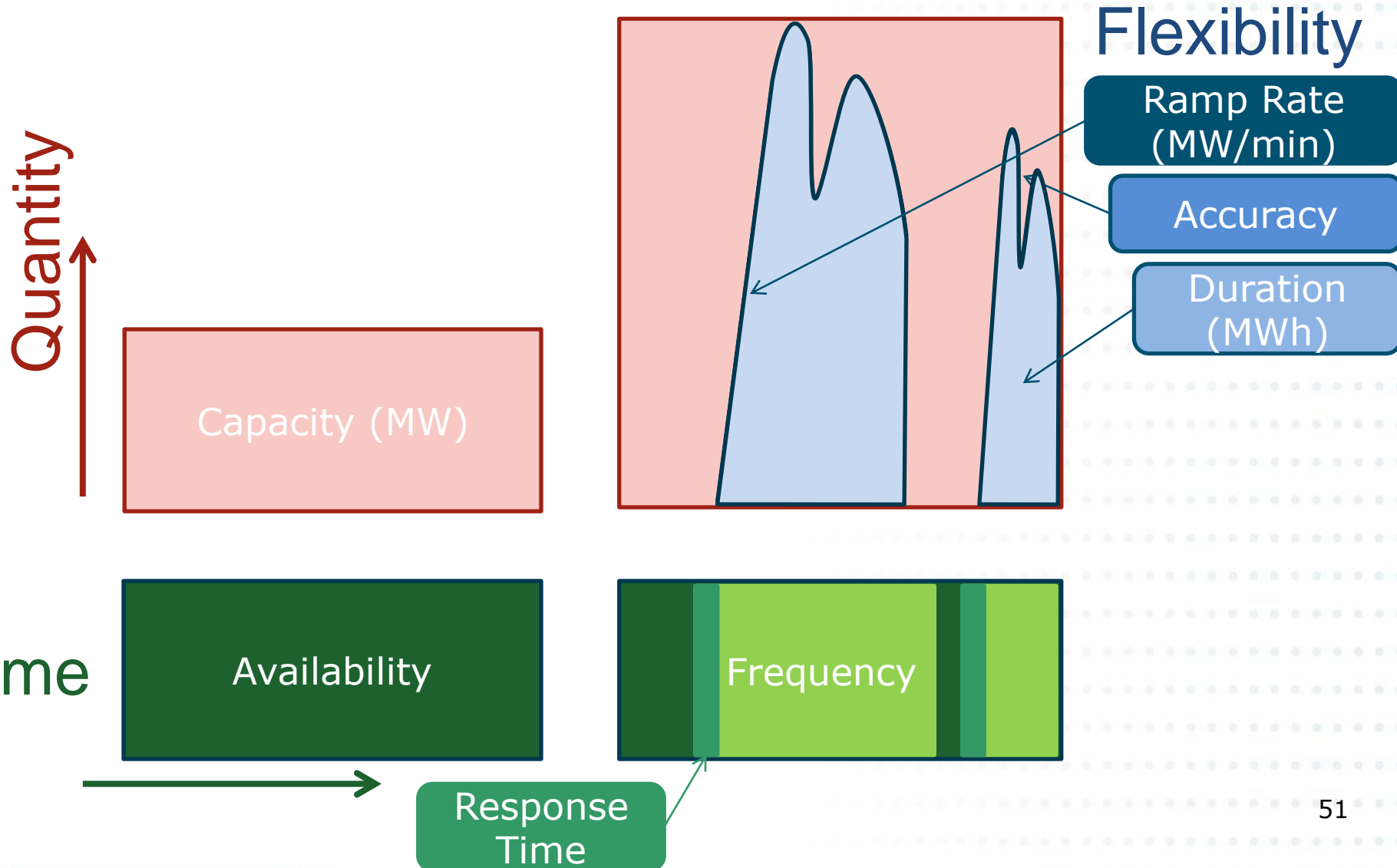
Define  
limited  
number of  
33% RPS  
compliant  
scenarios  
including  
flexible  
resources to  
model in  
production  
simulation

More  
detailed  
modeling of  
costs and  
revenues for  
defined  
storage  
applications  
providing  
multiple  
services

\* Step 0-2 terminology borrowed from 2010 LTPP proceeding



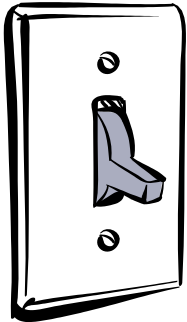
# Characterizing a Resource





# What is the Best Solution to Satisfy Need?

## Flip a switch



### + Operational changes can mitigate flexibility shortfalls

- Reserve scheduling, “pre-curtailment” of renewables

## Grab a shovel

### + Steel in the ground can help to meet both capacity and flexibility requirements



- Fast, expensive resources vs. cheaper, slower ones

### + A useful model will be able to quantify the trade-offs between these options

- What measure or combination of measures satisfies need?





# There Are Several Flexible Resource Alternatives

- + **Re-dispatch:** of existing resources: e.g. dispatch more fossil plants at partial load with presumed increase in production costs
- + **Curtailment:** limited number of curtailments of renewables and/or load could address most extreme events
- + **Scheduling/Forecasting:** improved processes for forecasting net load and scheduling resources
- + **New Markets:** new market products such as ramp, load following and load participation
- + **Upgrades:** enhancement of existing resources
- + **Grid Resiliency:** augment grid infrastructure for more resiliency in face of variability
- + **New Resources:** new flexible and responsive generation or non-generation resources



# The “Sledgehammer” Approach: Stochastic Production Simulation

- + **Minutely time step resolution**
- + **Monte Carlo for forecast errors**
- + **Requires large datasets**
  - Detailed load, wind, solar datasets
  - Individual unit specifications
  - Scheduled and forced outages
  - Hydro and import conditions



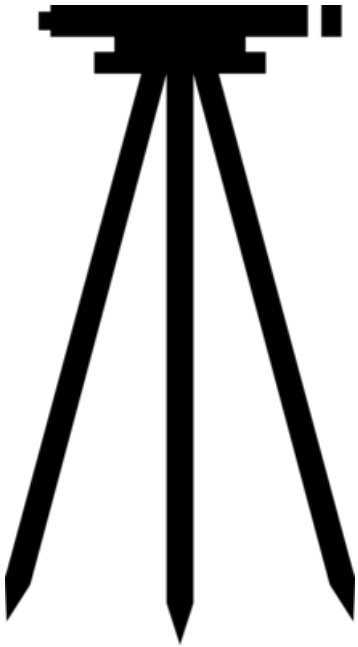
---

## Challenges

- + **Run time: full stochastic simulation may be impractical**
- + **Year-long simulation may not be able to capture long-term uncertainties, important for planning analysis**
- + **Flexibility of system depends on chosen reserve requirements – possibility of “false violation”**
- + **Difficult to incorporate expansion decision**



# One Path Forward: Reduced-Form Production Simulation Modeling



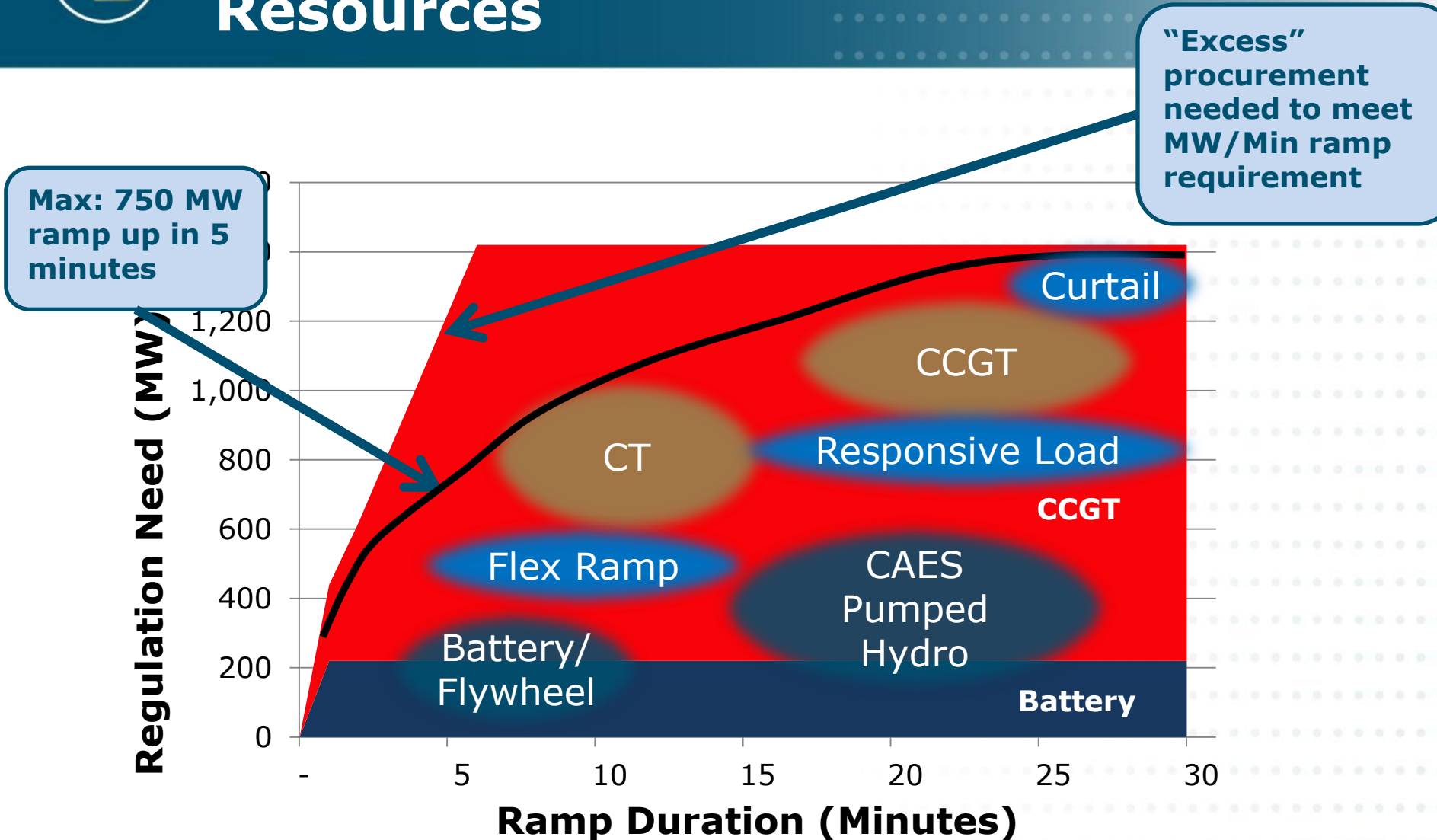
## + Three key modifications to production simulation modeling framework:

1. **Stochastic operations:** Run thousands of draws of a single day per month to accurately characterize long-term uncertainty
  - Preserve time-sequential unit commitment and operations over 24 hours
2. **Endogenous reserves:** Include endogenous, minutely specification of reserve flexibility requirements to avoid false violations and accurately characterize fast-ramping resource
3. **Expansion decisions:** Incorporate operational and expansion decisions (with fixed costs) to find optimal solutions

## + Requires elimination of *all* detail that doesn't help answer question at hand in order to minimize run time



# Portfolio Analysis of Flexible Resources



Do Not Cite - For Illustrative  
Purposes Only



# Need → Portfolio → Cost/Benefit

## Planning Framework

**Step 0**

**Variability  
Modeling**

**Step 1**

**Flexibility  
Need**

**Step 2**

**Feasible  
Solutions**

**Step 3**

**Production  
Simulation**

**Step 4**

**Use-Case  
Modeling**

## Storage Analysis Framework

**Step 1: Grid  
Need/ Solution  
Concepts**

**Step 1a: Grid  
Service  
Requirements**

**Step 2:  
Feasible  
Storage Use  
Cases**

**Step 3: Grid  
Impacts and  
Additional  
Benefits**

**Step 4: Energy  
Storage  
Business  
Cases**



# CONCLUSIONS





# Conclusions

- + Time to move discussion from **what** storage can do to **how** to quantify value
- + *Specific* definitions of grid needs paired with storage use cases
- + Rigorous analysis of energy storage with uncertainty is possible
- + Need → Portfolio → Cost Effectiveness
- + Prioritize analysis: eliminate all non-essential detail





# APPENDIX SLIDES



# ESVT SCREEN INPUTS & OUTPUTS



### Step 1: Select Storage Services for Analysis

ISO/RTO/Service Area Selection

Inputs Selection Table

### Step 1b. (Optional): Input Data (For Site-Specific Analysis Mode Only)

### Step 2: Select Financial and Economic Assumptions

Ownership type

Discount Rate  mid

### Step 3: Select Energy Storage System Performance Characteristics and Costs

Technology

Discharge Capacity (kW)  mid

Charge Capacity  mid

Discharge Duration  mid

Storage System Capital Costs (\$) :  mid

Storage System Capital Costs (\$/kW)  mid

### Step 4: Calculate Results

NPV Cost vs. Benefit  mid

Pro Forma  mid

Annual Services Revenue (\$)  mid

Levelized Cost (\$)  mid

Residual Capacity Value (\$/kW-Year)  mid

Daily Revenue (\$)  mid

Daily Dispatch (kWh)  mid

Annual Degradation (kWh)  mid

State of Charge (%)  mid

Capacity Factor (%)  mid



# Select Services

Main Page

**System/Market Services**

System Electric Supply Capacity☒

Local Electric Supply Capacity☐

Electric Energy Time-Shift (Arbitrage)☒

Frequency Regulation☒

Synchronous Reserve (Spin)☒

Non-synchronous Reserve (Non-spin)☐

Black Start☐

**Customer Premise Services**

Power Quality☐

Power Reliability☐

Retail TOU Energy Time-Shift☐

Retail Demand Charge Management☐

Microgrid Reliability☐

PV Ramp Rate Smoothing☐

**Transmission Services**

Transmission Investment Deferral☐

Transmission Voltage Support☐

**Distribution Services**

Distribution Investment Deferral☐

Distribution Losses Reduction☐

Distribution Voltage Support☐





# Market Price Inputs

System Capacity and Local Capacity

Name Load Data

Edit Table

Load Data (MW)

SubTable

Calc mid

System Load Selection

CAISO

Calc mid

System Capacity Value (\$/kW-year)

\$41

Cost of New Entry (\$/kW-Year)

\$152

Resource Balance Year

2015

Name Local Capacity Area

Edit Table

Local Capacity Value Selection

CAISO

Local Capacity Value (\$/kW-Year)

\$200

Min Capacity Duration (Hours)

4

Prob to Dispatch in Capacity Hours

75%

Capacity Hours Per Month

20

Non-synchronous Reserves

Probability to Dispatch

0.1%

Name Price Data

Edit Table

Input Prices (\$/MW)

SubTable

Calc mid

System Selection

ISO/RTO/Service Area

CAISO

ERCOT

ISONE

NYISO

PJM

MISO

User Utility

Electric Energy T (Arbitrage)

Name Price Data

Edit Table

Input Energy Prices (\$/MWh)

SubTable

Calc mid

Energy Price Selection

CAISO

Calc mid

Frequency Regulation

Name Price Data

Edit Table

Input Prices (\$/MW)

SubTable

Calc mid

Price Selection

CAISO

Calc mid

Market Type

Reg Up/Down Separate

Allow Load

Yes

AGC Signal Selection

PJM July 24 2011-

Calc mid

State of Charge Requirement (Minutes)

15

Synchronous Reserves

Name Price Data

Edit Table

Input Prices (\$/MW)

SubTable

Calc mid

Price Selection

CAISO

Calc mid





# Financial Inputs

Main Page

Financing Inputs	
Ownership type	<div>IOU POU/Muni ✓ IPP Co-Op User Input</div>
% Debt	40%
Debt Rate	7.49%
% Equity	60%
Equity Rate	14.47%

Economic Inputs	
Inflation Rate	(%/Year) 2.00%
Fuel Escalation Rate	(%/Year) 1.00%

Tax Inputs	
Federal Income Tax Rate	35%
State Income Tax Rate	8%
Property Tax Rate	0%
MACRS Term	(Years) 5
Federal Investment Tax Credit	(%) 0%
% of Capital Cost Eligible for ITC	(%) 100%

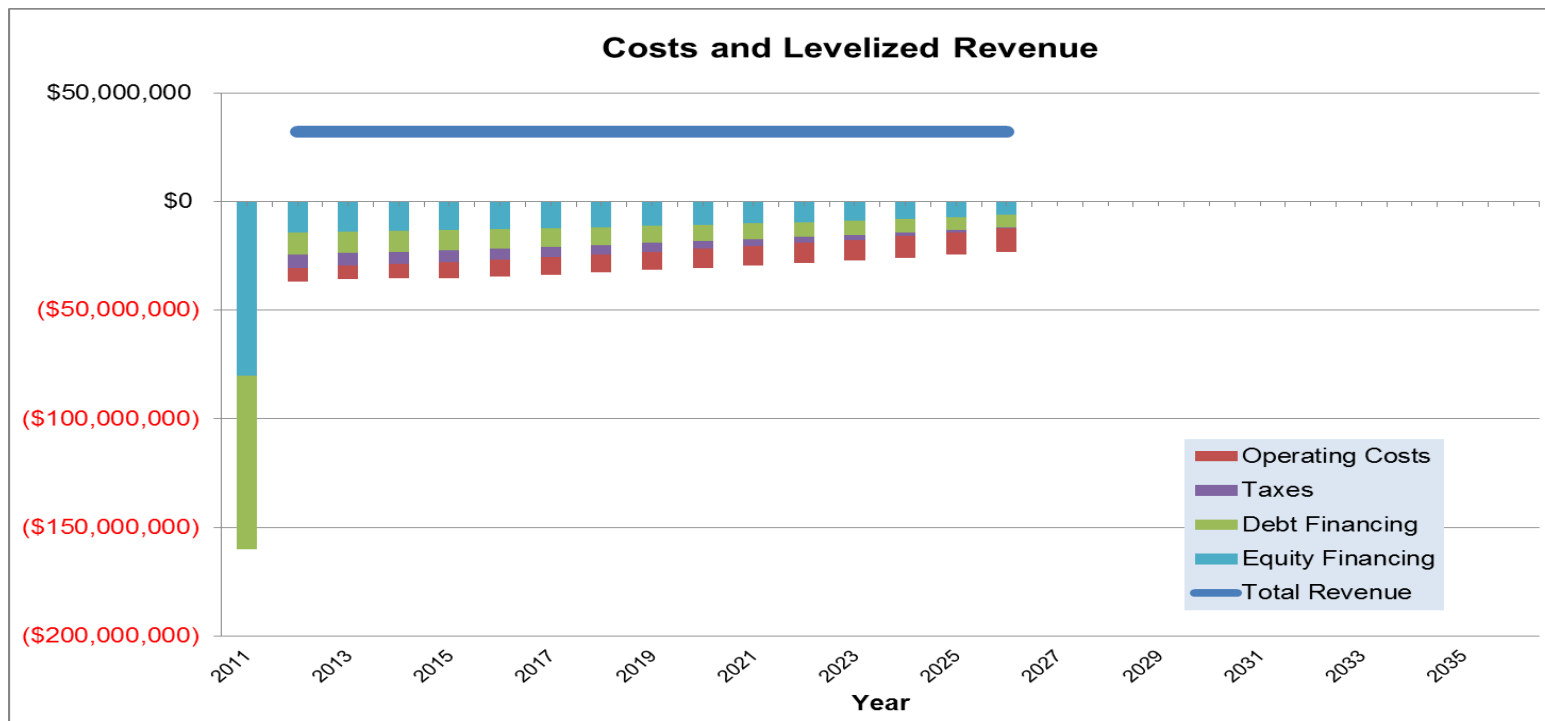


# Pro-Forma Cash Flow

IOU/POU REVENUE REQUIREMENT MODEL	2011	2012	2013
<b>Usable Storage</b>		300,000	300,000
<b>Cycles</b>		365	365
<b>Energy Production (kWh)</b>		<b>109,500,000</b>	<b>109,500,000</b>
<b>Total Revenue</b>		<b>\$36,699,178</b>	<b>\$35,786,439</b>
<b>Operating Costs</b>			
Charging Costs		(\$4,380,000)	(\$4,599,000)
Fuel Costs		\$0	\$0
CO2 Costs		\$0	\$0
Periodic Maintenance		\$0	\$0
Fixed O&M Costs		(\$224,580)	(\$229,072)
Variable O&M Cost		(\$50,000)	(\$51,000)
Insurance Costs		(\$767,654)	(\$783,007)
Property tax		(\$800,694)	(\$760,659)
Excise tax		\$0	\$0
Payment-In-Lieu-Of-Taxes (PILOT) - (\$/kW)		\$0	\$0
Payment-In-Lieu-Of-Taxes (PILOT) - (\$/MWh)		\$0	\$0
Royalty payment to landowner		(\$71,498)	(\$71,498)
Gross-receipts tax		\$0	\$0
<b>Total Costs</b>		<b>(\$6,294,425)</b>	<b>(\$6,494,235)</b>
<b>Operating Profit</b>		<b>\$30,404,753</b>	<b>\$29,292,204</b>
<b>Revenue Requirement</b>			
Operating Costs		\$6,294,425	\$6,494,235
Net Debt Financing Costs		\$4,804,161	\$4,483,884
Equity Return		\$8,843,468	\$8,374,016
Depreciation		\$10,675,914	\$10,675,914
Tax on Equity Return - before grossup		\$3,603,360	\$3,412,076
ITC		\$0	\$0
PTC		\$0	\$0
Tax Grossup		\$2,477,849	\$2,346,314
<b>Total Revenue Requirement</b>		<b>\$36,699,178</b>	<b>\$35,786,439</b>



# Levelized Costs



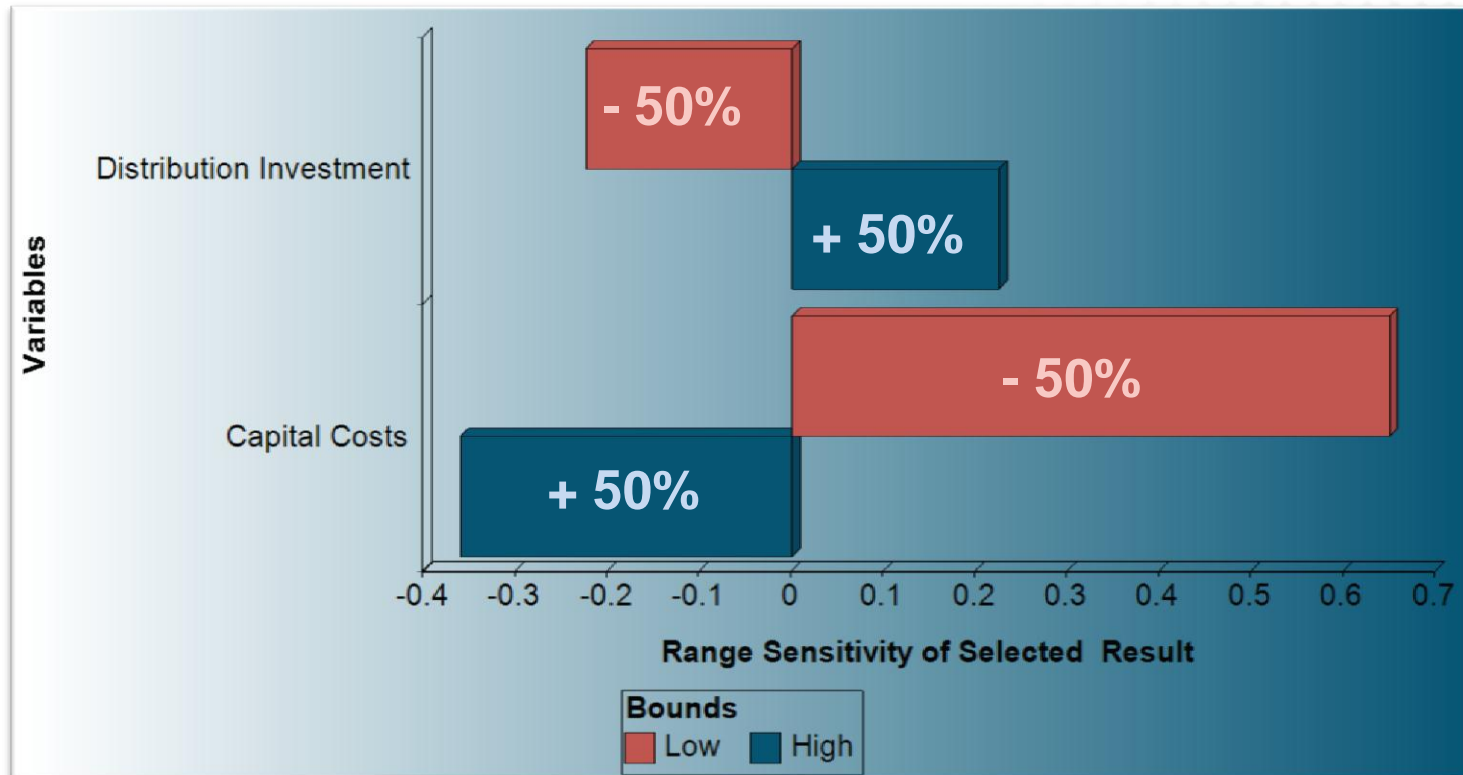
	Total		Levelized		Present Value	
	Sum (\$)	NPV	\$/MWh	\$/kW-yr	PV \$/kW	PV \$/kWh
Fixed Costs	\$368,720,593	\$234,298,958	\$239.40	\$524.29	\$4,686	\$781
Variable Costs	\$95,378,779	\$53,345,943	\$54.51	\$119.37	\$1,067	\$178
Total Costs	\$464,099,373	\$287,644,901	\$293.91	\$643.66	\$5,753	\$959



# Sensitivity

Capital Cost Uncertainty: +/- 50%

Distribution Investment Cost Uncertainty: +/-50%

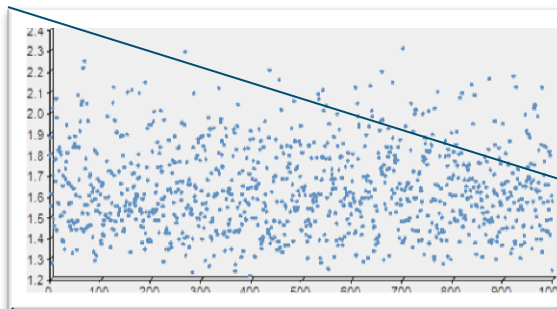




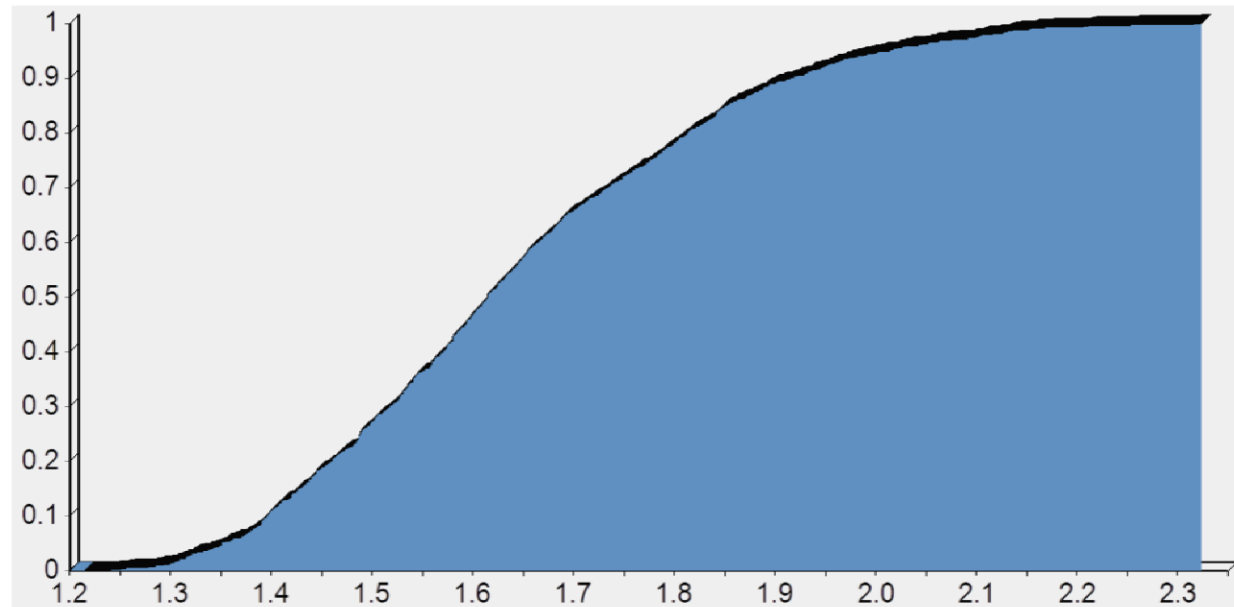
# Monte Carlo

Capital Cost Uncertainty:  $\pm 50\%$

Distribution Investment Cost Uncertainty:  $\pm 50\%$



Cumulative  
Probability



Benefit/Cost Ratio



# MODELS





# Matrix of Energy Storage Modeling Tools

	Procurement Planning	Production Simulation	Engineering & Power Flow	Stochastic	Sequential Dispatch
Energy Procurement	RETScreen NEMS, ReEDS HOMER	GridView PLEXOS Uplan Ventyx	GE MAPS ETAP	ES-Select LOLP	ESVT
Capacity Needs					
Transmission Planning				GE MARS	
Flexible Capacity Needs				KERMIT	
Distribution System Planning			OpenDSS GridLab-D CYMDist SynerGEE		
Energy+Environmental Economics					
	>= 1 Day	1 Hour	5 Min - 1 hour	< 5 Minute	



# Modeling Uncertainty

## What We Know We Don't Know

## What We Know We Know

**Sensitivity**

**Power Flow Modeling**

**Volt/VAR**

**Scenario**

**Flexibility Need**

**Production Simulation**

**Reduce Portfolio Cost/Risk**

**Market Price Reduction**

**Fast & Accurate Regulation**

**Dist. System Need**

**Distribution Planning**

**Modularity**

**Stochastic/ Monte Carlo**

**Dispatch Model**

**Energy Arbitrage**

**System Capacity**

**Distribution Deferral**



# BENEFIT MATRIX



# Benefit Matrix 1

	Storage Benefits					Description	Relative Importance of		
	Customer	Distribution	Transmission	Generation	Renewable Integration		Speed of Response	Duration	Efficiency
Planning & Procurement		Reduced infrastructure requirements	Reduced procurement of Ancillary Services	Reduced need for system and/or flexible capacity		Having more flexible and responsive resources reduces the size of distribution equipment, total quantity of ancillary services and total quantity of system capacity that is required to meet reliability targets given uncertainty and forecast error.			
Reliability	Improve Customer Reliability/Back-up Power	Distribution Investment Deferral (Reliability)	Reduce NERC N-1 Contingency	Reduce LOLP		Storage remains full throughout year to provide backup power during outage			
Capacity		Distribution Investment Deferral (Capacity)	Transmission Investment Deferral	System or Local Generation Capacity	Renewable Firming (Increase NQC/ELCC)	Available to provide energy if called upon during peak load hours (e.g. Planning Reserve Margin). Subject to meeting minimum energy delivery requirements per utility or capacity market rules. Aka Resource Adequacy (RA), Local Capacity Resource (LCR), Planning Reserve Margin (PRM)			
	Demand Charge Reduction		Transmission Access Charge Reduction						
				Flexible Capacity		Provide a "flexible" capacity resource to meet identified need for flexible resources (as opposed to capacity required for peak loads)			
	Option value (Modularity)					Modular (and transportable) storage provides flexibility to defer large, lumpy investments in new capacity and to delay decision making with uncertainty to determine if anticipated needs actually materialize (e.g. forecasted load growth).			
Time Shift	TOU Energy Charge Reduction	Distribution Peak Shaving	Reduce Transmission Congestion	Wholesale Time Shift/Arbitrage	Renewable Generation Time Shift	Reduce loads/discharge during high price/load hours and increase loads/charge during low price/load hours			
			Option value (Volatility)			Storage provides a call/put option which gives the owner the choice, but not the obligation to sell or buy energy. In addition to the value of trading on 'expected' prices (intrinsic value), storage provides the owner an option (extrinsic) value driven by the uncertainty or volatility in market prices or quantities			



# Benefit Matrix 2

	Storage Benefits					Description	Relative Importance of		
	Customer	Distribution	Transmission	Generation	Renewable Integration		Speed of Response	Duration	Efficiency
Generation Operation		Backflow Prevention			Overgeneration	absorb excess generation when baseload, non-dispatchable and renewable generation exceeds load (typically at night, but also possible during morning and evening ramp). Absorb excess generation on the distribution system to prevent backflow.	==	=====	==
				Unit Commitment/Start Up Cost Reduction		Reduce the number and MW of flexible generation units that must be started up and operated to provide sufficient ramp and reserve capability	==	=====	==
				Efficiency Improvement/Emissions Reduction		Dispatch storage to reduce ramp rates for generators to maximize their efficiency	==	=====	==
				Market Price Effect/Reduce Production Cost		Reduce overall cost of energy production (including unit commitment and efficiency improvements) and market clearing price.	==	=====	==
		O&M Reduction/Equipment Life Extension				reduce switching or thermal loading on T&D equipment so as to reduce O&M and extend life	=====	=====	=====
Transmission & Distribution Operations		Loss Reduction				Shift loads to reduce the overall power losses (Ohmic losses are proportional to the square of the current on the line). Storage can also reduce line losses by using the inverter to correct for a low power factor on the distribution network.	==	=====	==
		Voltage Support			Renewable Power Smoothing	Provide both real and reactive power to the distribution circuit to raise voltage. Boosting voltage at the end of distribution feeders can improve power quality as well as provide conservation voltage reduction (CVR). Also smooth rapid fluctuations in PV output that can occur with cloud cover and cause volt and VAR fluctuations on the distribution system.	=====	=====	=====
	Customer Power Factor Improvement	VAR Support			Renewable Generation Power Factor Improvement	Use inverter to dynamically provide reactive power, resulting in a number of benefits. Properly controlled, inverters can filter harmonics, reduce flicker, improve voltage sag and undervoltage, and reduce line losses.	=====	=====	=====
	Improve Customer Power Quality	Distribution Investment Deferral (Power Quality)				Reduce momentary outages, voltage & current sags/swells, harmonics and other power disturbances	=====	=====	=====



# Benefit Matrix 3

	Storage Benefit	Description	Relative Importance of		
	Ancillary Service		Speed of Response	Duration	Efficiency
Operating Ancillary Services	Inertial Frequency Response	inherent in the system due to rotating characteristic of typical Load (motor, pumps etc.) and conventional generation (synchronous generators). The Inertial Frequency Response provides counter response within seconds to arrest the frequency deviation. System inertia can be defined as the total amount of kinetic energy stored in all spinning turbines and rotors in the system. Can also be provided by fast responding storage systems.			
	Primary Frequency Response	the instantaneous proportional increase or decrease in real power output provided by a Generation Resource in response to system frequency deviations. This response is in the direction that stabilizes frequency. Primary Frequency Response is attained due to Governor or Governor- like action to instantly act relative to the frequency deviation. The Primary Frequency Response is generally delivered completely within 14 seconds.			
	Fast/Accurate Frequency Regulation	Provide AGC frequency regulation in AS markets that is faster and more accurate than traditional generation resources			
	Frequency Regulation	executed by Automatic Generation Control (AGC) . The AGC system deploys regulating reserves to restore the frequency closer to scheduled frequency. Generally the AGC action can take anywhere from seconds to minutes depending on the resource			
	Real-Time/Balancing Energy	Energy dispatched directed by the grid operator every 5-10 minutes to balance load and generation within the hour			
	Ramp (~ 5 min - 1 hr)	ability to rapidly increase or decrease output (measured in MW/Min) to manage uncertainty and forecast error for generation and load			
	Load Following	balancing load and generation in the 5-30 minute time frame (between 5 minute imbalance energy and hourly real-time energy markets)			
	Hour to Hour Ramp (> 1hr)	Increase generation over 3 hours in the morning to match increasing loads and reduce generation in the late evening as loads decline. Also required to match fairly predictable increases and decreases in wind and solar generation between evening and daytime periods.			





# Benefit Matrix 4

	Storage Benefit	Description	Relative Importance of		
	Ancillary Service		Speed of Response	Duration	Efficiency
Contingency Reserves	Sync/Spinning Reserve	Generation (or responsive load) that is ready to respond immediately, in case a generator or transmission line fails unexpectedly. Spinning reserve begins to respond immediately and must fully respond within ten minutes (or potentially 15 minutes according to the revised NERC DCS requirement). ISO rules differ on whether 10 minute reserves must be synchronized to the grid	===	=====	==
	Non-spinning Reserve	Similar to spinning reserve, except that the resource is not necessarily required to be synchronized to the grid and the response does not need to begin immediately. Full response is generally required within 10 to 30 minutes.	==	=====	==
	Replacement Reserve	An additional reserve required in some regions. It begins responding in 30 to 60 minutes.	==	=====	==
	Variable Generation Tail Event	Reserves that are available to cover infrequent, but large ramps of variable generation. The difference is that large variable generation ramping events are typically slower than conventional contingencies. While a conventional contingency happens instantly, a large variable energy resource ramp will typically take two hours or longer for the full ramp. NERC reliability rules require contingency reserves to be restored within 90 minutes, making most variable generation tail events too slow to effectively use conventional contingency reserves. A reserve that is able to maintain response for two hours or longer may be required to respond to large, infrequent variable energy resource ramps.	==	=====	====
	Black Start	Black start service is the ability of a generating unit to start without an outside electrical supply, or is the demonstrated ability of a generating unit with a high operating factor to automatically remain operating at reduced levels when disconnected from the grid. Black start service is necessary to help ensure the reliable restoration of the grid following a blackout.	==	=====	==